

Somersworth Master Plan

HOUSING CHAPTER

Adopted April 17, 2024

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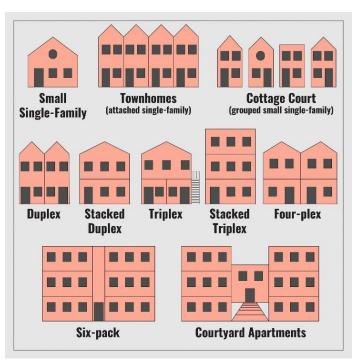
Living in Somersworth

A Housing Plan for the City

Introduction

Somersworth's walkable, established downtown situated on the Salmon Falls River, as well as its proximity to nature and major cities like Boston, Portsmouth and Portland, make it a desirable place for people to call home. The City's diverse housing stock, which comprises 64% of the land area in the City (see **Figure 2**), is dispersed throughout the community. Somersworth residents benefit from accessible housing prices relative to other Seacoast municipalities and possesses "missing middle" housing (Figure **1)** largely absent elsewhere. While relatively affordable housing has historically been available, rising housing costs and lack of inventory have threatened Somersworth's affordability, and current land use regulations play a role in the ability to continue to create new affordable housing in various locations throughout the City (see **Figure 3**). Based on current and future housina needs,

Figure 1: Missing Middle Housing Types. (Source: NH Housing Toolbox. 2023)



Somersworth is working to expand the availability of affordable housing, diversify their housing stock to accommodate the current and future needs of its residents, leverage existing locations (such as the National Guard site and the former Aclara factory) for the creation of multi-family housing, and update the zoning ordinance to increase housing opportunities for people of all ages and incomes. The existing zoning map (**Figure 4**) depicts where housing opportunities are currently available.

Based on community input, residents would like to see more affordable housing (both single and multi-family), improved walkability/accessibility, safety, and property maintenance, conservation of natural spaces, a vibrant downtown that includes more businesses and mixeduse development, and enhancements along the Salmon Falls River that make it more inviting.

"I would love to see the downtown area developed and improved and I would like more affordable housing ... (near downtown)." Source: Somersworth Housing Survey 2023.

| Housing Type | | Land Acres | % of Land |
|---------------------------------------|--------------------------------|------------|-----------|
| Total Land Area in Somersworth | | 5,891 | 100% |
| All Residential | | 3,774 | 64% |
| Single Family (Allowed + Conditional) | | 3,774 | 64% |
| | Single Family (Allowed) | 3,774 | 64% |
| | Single Family (Conditional) | 0 | 0% |
| Two-Family (Allowed + Conditional) | | 749 | 13% |
| | Two-Family (Allowed) | 749 | 13% |
| | Two-Family (Conditional) | 0 | 0% |
| Multi-Family (Allowed + Conditional) | | 407 | 7% |
| | Multi-Family (Allowed) | 269 | 5% |
| | Multi-Family (Conditional) | 138 | 2% |

Figure 2: Residential Zoning (Source: City of Somersworth, 2024)

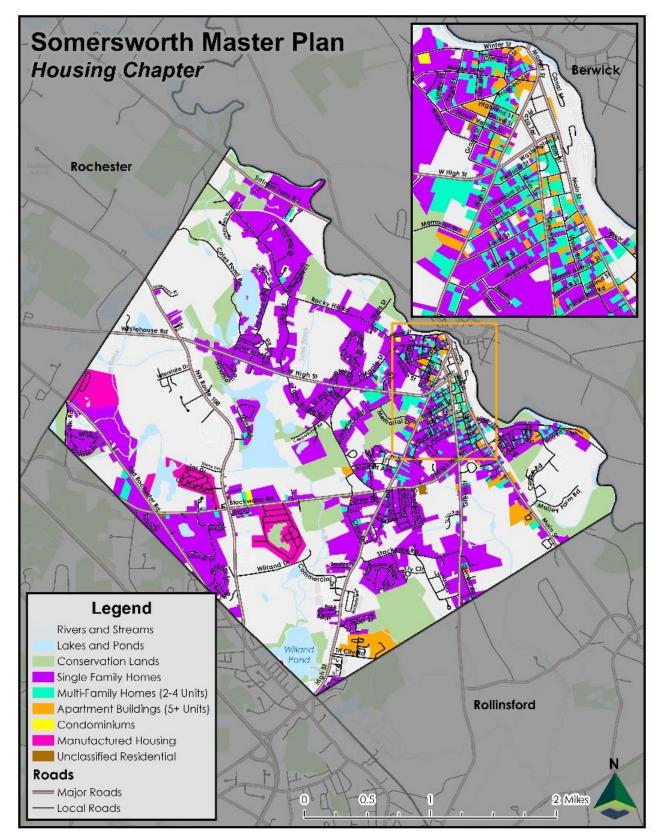


Figure 3: Residential Parcels in Somersworth (Source: SRPC, 2024)

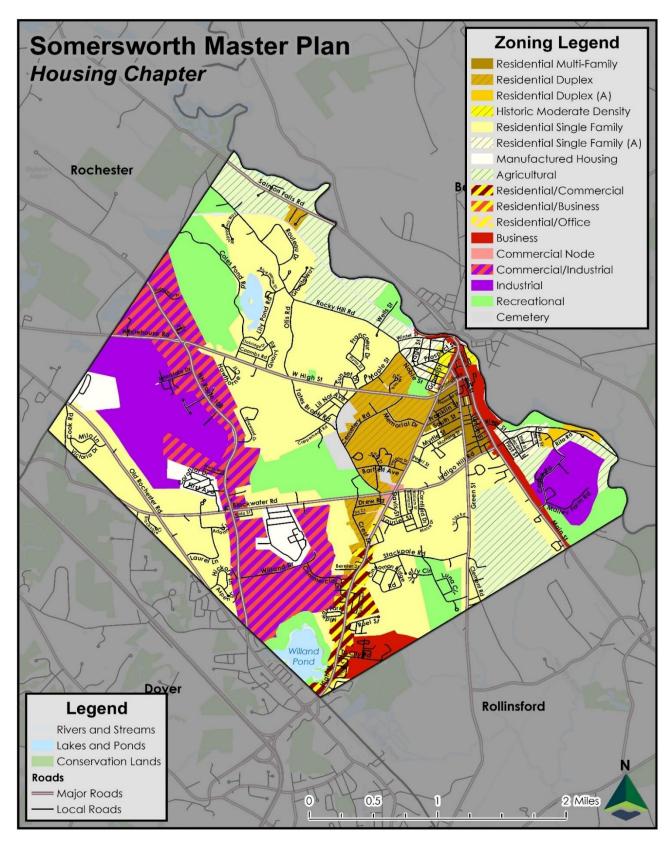


Figure 4: Somersworth Zoning (Source: SRPC and City of Somersworth, 2023)

Community Engagement

To develop the Housing Chapter, City staff and the Strafford Regional Planning Commission (SRPC) conducted extensive outreach with residents and stakeholders throughout 2023. This included a community-wide survey, which was open from June through August 2023 and received over 300 responses, a Community Housing Workshop that was held in September at Somersworth High School (Figure 5), and a Planning Board workshop hosted in October. City Planning staff also hosted a table at the National Night Out event in August. The survey was

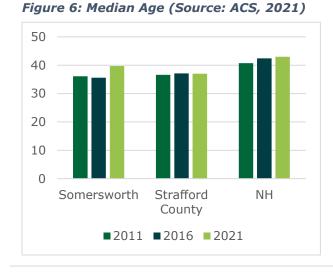
prepared by the SRPC, with support from City staff and the Housing Chapter Steering Committee comprised of municipal staff and volunteer board members. The Community Housing Workshop included presentations on the state of housing in New Hampshire and the City of Somersworth, a panel discussion focused on various housing myths and how to overcome them, and breakout sessions where attendees explored numerous housing topics including: where housing should be developed, how to increase support for housing, and the challenges and opportunities of housing for younger and older adults. The findings of the outreach efforts are documented throughout this chapter.

Figure 5: Somersworth Community Housing Workshop, September 2023



Our Housing Story

This section explores key themes associated with Somersworth's unique housing landscape. These themes are informed by data and public outreach, including the community workshop and survey, interviews, and discussions with the Planning Board.



Theme 1. Population trends are changing.

The population of Somersworth is increasing and aging, while the number of children and the sizes are declining. household The City's population has been steadily increasing over the years, and projections show that by 2050, the population in Somersworth will have increased by over 13% compared to 2021.ⁱ Similarly, the median age of the population has also been rising (39.7 in 2021 compared to 35.6 in 2016), as shown in **Figure 6**.ⁱⁱ On the contrary, the average household size has declined more in Somersworth than in Strafford County or New Hampshire, as have the number of households with children, which has dropped from 35% to 30% from 2011 to 2021.ⁱⁱⁱ These population trends likely mean that smaller housing sizes, limited to a singlestory, located in close proximity to supportive services will become more appealing for existing and future residents. See **Figure 7** for other household statistics which could impact the type, location and size of future units to match the changing needs of Somersworth's existing and future residents.

Figure 7: Somersworth Household Sizes (Source: ACS, 2021)

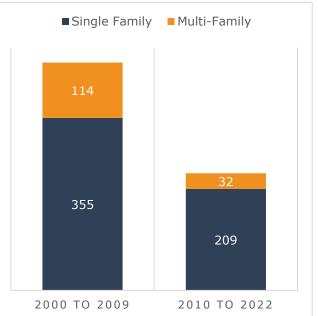




Theme 2. Supply is limited.

The City has seen a significant decrease in the number of building permits over the past decade, resulting in a shortage of housing inventory. From 2000 to 2009, Somersworth issued 469 building permits for single family and multi-family structures.^{iv} This dropped almost 50% the following decade, when the total number of permits issued was 241, as shown in **Figure 8**. It is important to note that while a building permit might be issued, this is not indicative of when or whether the development will actually occur. The shortage of supply is also reflected in the number of days that properties are spending on the market, as well as historically low vacancy rates. In a balanced rental market, the target vacancy rate should be between 5-6%, however, the vacancy rate in Strafford County was 1.1% in 2022, according to New





Hampshire Housing and Finance Authority's 2023 Residential Rental Cost Survey Report,^v and an even tighter vacancy rate is expected in 2023 based on data available for the first two quarters. In the community-wide survey, respondents indicated that the availability of housing was one of the biggest housing-related challenges faced in their community.

"[The city needs] housing, period. The city has the water and sewer capacity, a centrally located fire station and uncrowded schools. The city could increase the tax base significantly with minimal increase in government spending thanks to this abundance of resources." Source: Somersworth Housing Survey 2023.

Theme 3. The cost of housing is increasing.

The limited inventory and growing demand for housing have resulted in higher costs, which in turn has impacted affordability in the community, particularly in recent years. From 2010 to 2019, the median purchase price in Somersworth rose 21%. Between 2019 to 2022, it increased more than 50% (Error! Reference source not found.9).^{vi} Affordability is further impacted by high interest rates, raising utility and construction costs, cost to permit new housing units, and increased property taxes that grow parallel to higher property values. Rental prices have also increased significantly, surpassing the Fair Market Rent (FMR) as set by the US Department of Housing and Urban Development. In 2022, the median rent for a 2-bedroom apartment in Somersworth was \$1,505^{vii}, while the FMR was \$1,399.^{viii} It is important to note that despite increased prices and general sentiment that housing in the City is no longer attainable for many, Somersworth remains relatively affordable in comparison to other neighboring communities in the Seacoast region, making it even more appealing to homebuyers and renters, further driving up the demand.

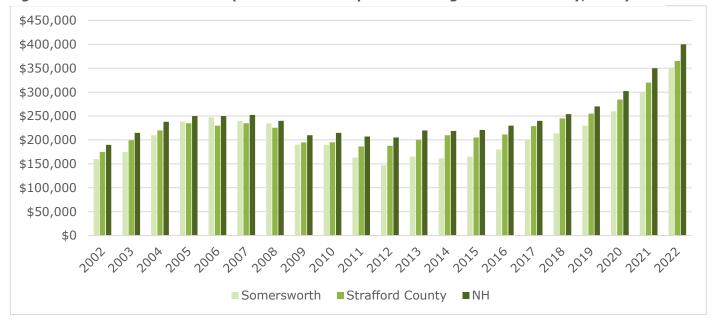


Figure 9: Median Purchase Price (Source: New Hampshire Housing Finance Authority, 2022)

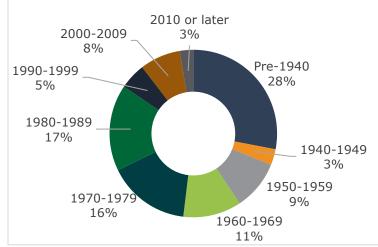
"LOW INCOME HOUSING NEEDS TO BE BUILT! We need LOWER TAXES! People are struggling to LIVE! Cost of living and renting/owning a home is WAY TOO HIGH!" Source: Somersworth Housing Survey 2023.

"[Somersworth is the] best option in the seacoast in regard to affordable housing" Source: Somersworth Housing Survey 2023.

Theme 4. The City's housing stock is largely comprised of older homes.

Over half of Somersworth's housing stock was built before 1970, and 28% of units were built before 1940 (Figure 10).^{ix} The age of a community's housing stock raises concerns around

Figure 10: Age of Housing Structures (Source: ACS, 2021)



upkeep, maintenance, and preservation of existing housing supply. Based on code violation reports in Somersworth, a total of 219 Courtesy Notices and 60 Violation Notices were issued by the Code Compliance Office from January 2023 to October 2023. Furthermore, throughout the survey, residents brought up concerns regarding property owners not maintaining their properties, which may be a result of an increasing number of investor-owned properties. With an older housing stock, there is also concern around the presence of asbestos and lead paint, which can be found in many homes

built before 1978. Older homes can also be more difficult to upgrade or make them accessible for those who wish to age in place.

A benefit of an older housing stock is that some single-family homes tend to be large enough to be converted into multi-family housing- an opportunity to help increase the City's housing stock.

"...We should be caring for where we live, and that mindset needs to be cultivated more throughout our community... Coordinating events like neighborhood/city clean-up days could be a big step in fostering a community that takes responsibility and cares for their city." Source: Somersworth Housing Survey 2023.

Theme 5. Housing stock does not meet local needs.

The cost of housing has increased at a faster pace than incomes, which further highlights the need for housing that meets the current needs of the community. In the survey, over half of respondents indicated that they are cost-burdened, meaning they pay over 30% of their household income on housing expenses. As shown in **Figure 11**, workers in only one of Strafford County's most common occupations (that is, mid-level and experienced healthcare workers) are able to afford the median price of a home (\$365,000 in 2022) in the County without being cost-burdened.[×] At the housing workshop and throughout the survey, residents reiterated the urgent need for more affordable housing.

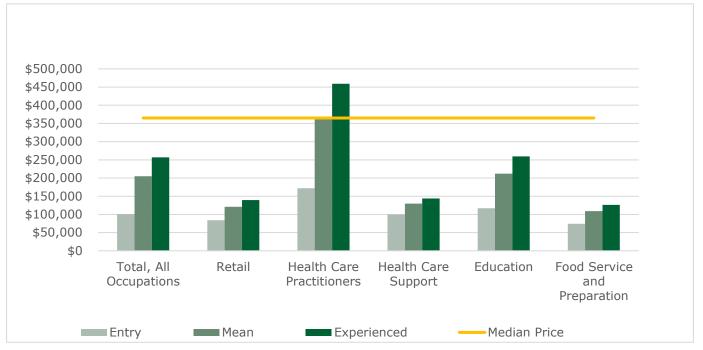


Figure 11: Maximum Mortgage Affordable by Occupation and Experience in Strafford County in 2022 (Source: SRPC's Regional Housing Needs Assessment)

The MIT Living Wage Calculator helps determine the living wage needed by county. The living wage is based on a very restrained budget that focuses on the bare minimum that an individual or family needs to live. **Figure 12** shows the wage estimates for "poverty" and "living" wages in Strafford County. Of note, the lowest living wage needed in Strafford County is \$12.85 (in the case of a household with 2 working adults with no children), yet the minimum wage in NH remains at \$7.25 in 2024.^{xi}



| House | nold Type | Poverty Wage | Poverty Salary | Poverty Salary per month | Living Wage | Living Salary | Living Salary per month |
|-------------------|------------|-----------------|-------------------|-----------------------------|----------------|------------------|----------------------------|
| | 0 Children | \$6.53 | \$13 <i>,</i> 582 | \$1,132 | \$17.45 | \$36,296 | \$3,025 |
| 1 Adult | 1 Child | \$8.80 | \$18,304 | \$1,525 | \$35.87 | \$74,610 | \$6,217 |
| I Adult | 2 Children | \$11.07 | \$23,026 | \$1,919 | \$46.14 | \$95,971 | \$7,998 |
| | 3 Children | \$13.34 | \$27,747 | \$2,312 | \$61.30 | \$127,504 | \$10,625 |
| | 0 Children | \$8.80 | \$18,304 | \$1,525 | \$27.43 | \$57,054 | \$4,755 |
| 2 Adults | 1 Child | \$11.07 | \$23,026 | \$1,919 | \$33.95 | \$70,616 | \$5 <i>,</i> 885 |
| (1 Working) | 2 Children | \$13.34 | \$27,747 | \$2,312 | \$38.62 | \$80,330 | \$6 <i>,</i> 694 |
| working, | 3 Children | \$15.61 | \$32,469 | \$2,706 | \$43.86 | \$91,229 | \$7,602 |
| | 0 Children | \$4.40 | \$9,152 | \$763 | \$13.71 | \$28,517 | \$2 <i>,</i> 376 |
| 2 Adults | 1 Child | \$5.54 | \$11,523 | \$960 | \$19.88 | \$41,350 | \$3 <i>,</i> 446 |
| (both working) | 2 Children | \$6.67 | \$13,874 | \$1,156 | \$25.12 | \$52,250 | \$4,354 |
| working) | 3 Children | \$7.81 | \$16,245 | \$1,354 | \$30.65 | \$63,752 | \$5,313 |

Figure 12. Living Wages by Housing Type for Strafford County, 2023 (Source: MIT Living Wage Calculator)

Affordability is only one aspect of the community's current housing needs. While 76% of survey respondents indicated that Somersworth needs more moderate-income housing, about half stated that more rental units, housing for people with physical disabilities, and homes for older adults are also needed. When asked about their future housing needs, only about half indicated that it meets their anticipated needs for the next 10 years.

With an increasing population of older adults and household sizes that are declining, it is important that Somersworth's housing stock meets the current and future needs of its residents who may wish to age in place by down- or up-sizing without sacrificing location or making significant adaptations to their properties. This includes:

- Having the option to stay in Somersworth or live in a place where residents have access to essential services and remain close to current social supports systems.
- Creating an Accessory Dwelling Unit.
- Improving accessibility, including but not limited to ensuring the availability of singlefloor living. 17% of survey respondents regardless of age indicated having a disability of any kind.

Furthermore, when choosing where to live, most survey respondents said they prioritize safety, affordability, availability of infrastructure and utilities (sidewalks, water, sewer, internet, etc.), and quality of life (proximity to amenities such as shopping, healthcare, downtown center, recreational areas, etc.). When asked to rate the biggest housing-related challenges in their community, the top three challenges identified by respondents were the cost of housing, availability of housing options, and neighborhood safety (Figure 13).

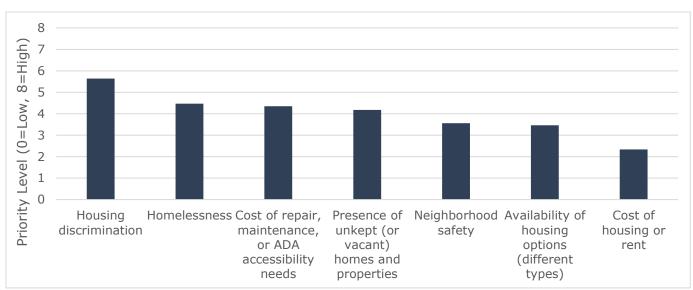


Figure 13: Housing challenges identified by residents in the 2023 Somersworth Housing Survey*

*Note: In this adjusted scale, 0 is a low priority, and 8 is a high priority.

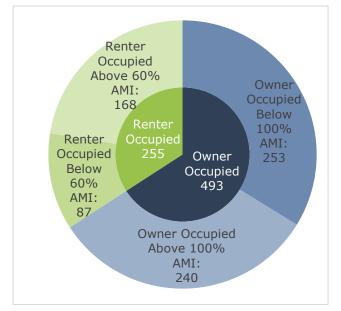
Finally, it is important to note that the City should still be creating housing appropriate for families. In 2023, 30% of the households in Somersworth have children^{xii} and the Somersworth School District (SAU 56 Somersworth) has capacity for additional students in the schools. According to the Business Administrator for SAU 56, all of the schools in the District have capacity. **Figure 14** compares the 2024 enrollment with capacity for each of the four schools in the District.

Figure 14: SAU 56 Somersworth Enrollment for 2024 compared to School Capacity (Source: SAU 56 Business Administrator)

| School (Grades) | 2024 Student Enrollment | School Capacity | #/% Capacity Available |
|---------------------------------|----------------------------|--------------------|------------------------------|
| Idlehurst School (K-2) | 336 | 450 | 114/26% |
| Maple Wood School (3-5) | 292 | 450 | 158/36% |
| Somersworth Middle School (6-8) | 307 | 500 | 193/39% |
| Somersworth High School (9-12) | 383 | 600 | 217/36% |

Theme 6. 748 new units are needed by 2040.

Figure 151: New Units Needed by 2040 (Source: SRPC's Regional Housing Needs Assessment, 2023)



New Hampshire RSA 36:47 (II) requires that each Regional Planning Commission (RPC) compile an assessment of each municipalities housing needs by evaluating data and projecting future demand of residents of all income levels and ages. The Fair Share Housing Production model (**Figure 15115**), prepared as part of Strafford Regional Housing Needs Assessment^{xiii} adopted in 2022, projects the number of housing units needed over a twenty-year horizon (2020 -2040) to meet anticipated population growth and employment forecasts.

Based on this production model, Somersworth is projected to need an additional 748 new housing units by 2040 (an average of 37.4 new units per year).^{xiv} This number distinguishes the number of owner vs. renter occupied units needed (493 owner; 255 renter), and also calculates the

number of units needed that is affordable to households of specified income ranges by using the Area Median Income (AMI), which is the midpoint of an area's income distribution. The results are presented for all owners, and for owners below and above 100% AMI for a 4-person household; and for all renters and renters below and above 60% AMI for a 3-person household (categories determined by the Workforce Housing Statute).^{xv} For the Strafford Planning Region, this is understood to be a household income of \$102,114 for 4-person owner-occupied households and \$54,900 for 3-person renter-occupied households. Regionally, there is a gap of 9,520 new units needed in the 18 municipalities.

Of the 493 owner-occupied units needed in Somersworth by 2040, roughly half (240 units) should be affordable to those making over 100% of the AMI, while the remainder (253 units), should be affordable to those making under 100% of the AMI, or a maximum purchase price of \$441,000.^{xvi} Similarly, of the 255 renter occupied units needed, 168 should be affordable to those making above 60% of the AMI, while 87 should be affordable to those making below 60% of the AMI, or a maximum rent of \$1,374 per month. Missing middle housing types, as described in the introduction, could be considered when building new housing and these types of units are affordable to build and maintain due to the size and composition.

The cities of Dover and Rochester also have projected housing needs estimated in the Strafford Regional Housing Needs Assessment. In addition to new units, Dover and Rochester also need to replace existing units that are in poor condition (i.e., lacking plumbing and/or kitchen facilities). **Figure 16** summarizes the projected housing needs for all three communities. In total, across the three communities, 4,848 new housing units need to be built to meet projected need by the year 2040. Communities in regions across the state are working together to form

Housing Trusts, or similar organizations, to address these needs. More information can be found in the endnotes of this Chapter.

| City | Current Housing Units | New Units Needed (2020- 2040) | Replacements Needed (2020) | Total Future Units Needed (2040) |
|-------------|--------------------------|-------------------------------------|-------------------------------|--|
| Dover | 15,166 | 2,077 | 250 | 17,493 |
| Rochester | 14,582 | 2,023 | 230 | 16,835 |
| Somersworth | 5,325 | 748 | 0 | 6,073 |
| Totals | 35,073 | 4,848 | 480 | 40,401 |

Figure 16: Project Housing Need for Dover, Rochester and Somersworth (Source: 2023 Strafford Regional Housing Needs Assessment)

Theme 7. Somersworth is expected to reach full buildout by 2031.

The Strafford Regional Planning Commission conducted a build-out analysis of the City using CommunityViz, an ArcMap extension used to model build-out scenarios using GIS. A build-out analysis is used to estimate and represent the amount and locations of future developments that could occur in a given area under a given set of regulations. Build-out analyses can be used to visually represent how land use regulations affect future development. CommunityViz takes inputs such as locations of existing buildings, minimum lot sizes, density requirements, setback requirements, water and sewer availability, and zoning type allowances. The tool uses this data to model where future developments in the City could occur. Data from SRPC's Regional Housing Needs Assessment was used to calculate the existing growth rate of developments and to model the future growth of development year by year. Based on this analysis, under current zoning and existing conditions, there will be no more space to build in the City of Somersworth by the year 2031 (see **Figure 17**). This analysis also shows key areas where future development "hubs" may occur. In addition to analyzing when buildout could occur in Somersworth, SRPC assessed where housing can be built based on access to water and sewer (Figures 17 and 18). Under existing zoning, if housing development is concentrated in areas where water and sewer are available (Figure 18), the City may not be able to create the 748 new units needed by 2040 (see Theme 6) because this infrastructure is limited to areas along major transportation corridors or in the downtown area. Where there is buildable land regardless of water or sewer access (Figure 19), housing can still be built, but the density of the housing may be lower and could require larger lot sizes to accommodate a septic system.

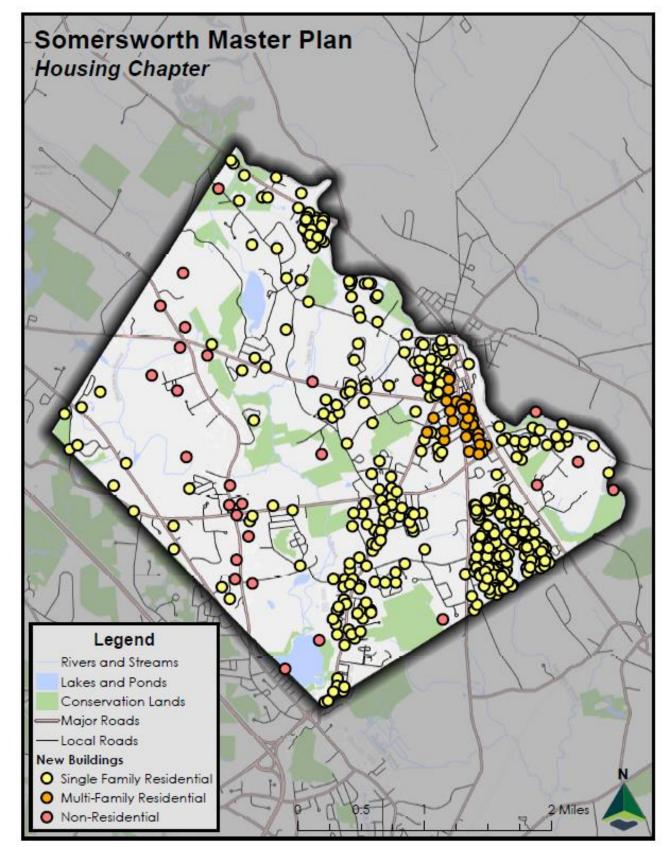


Figure 17: Somersworth Buildout Analysis (Source: SRPC, 2023)

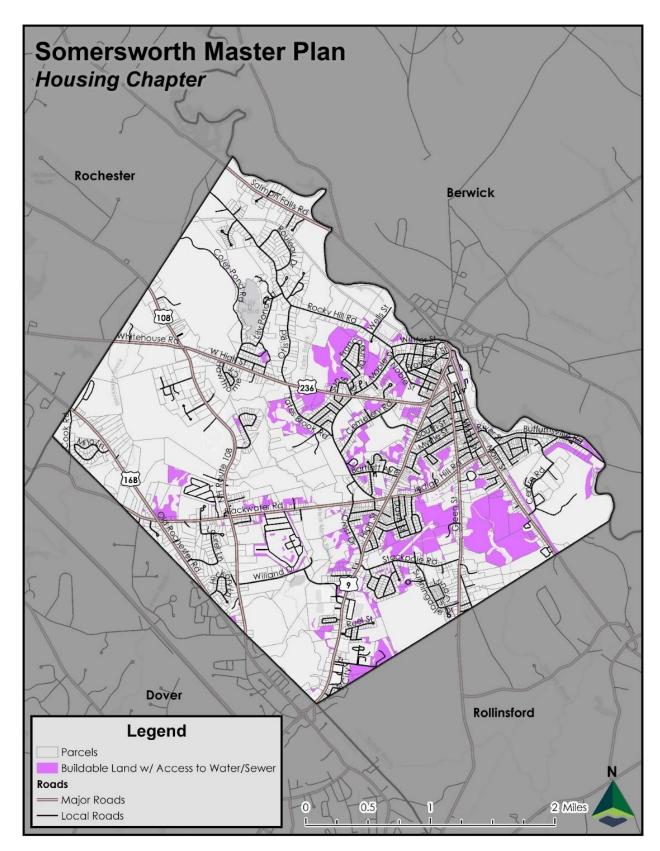


Figure 18: Somersworth Buildable Land with Access to Public Water/Sewer (Source: SRPC, 2023)

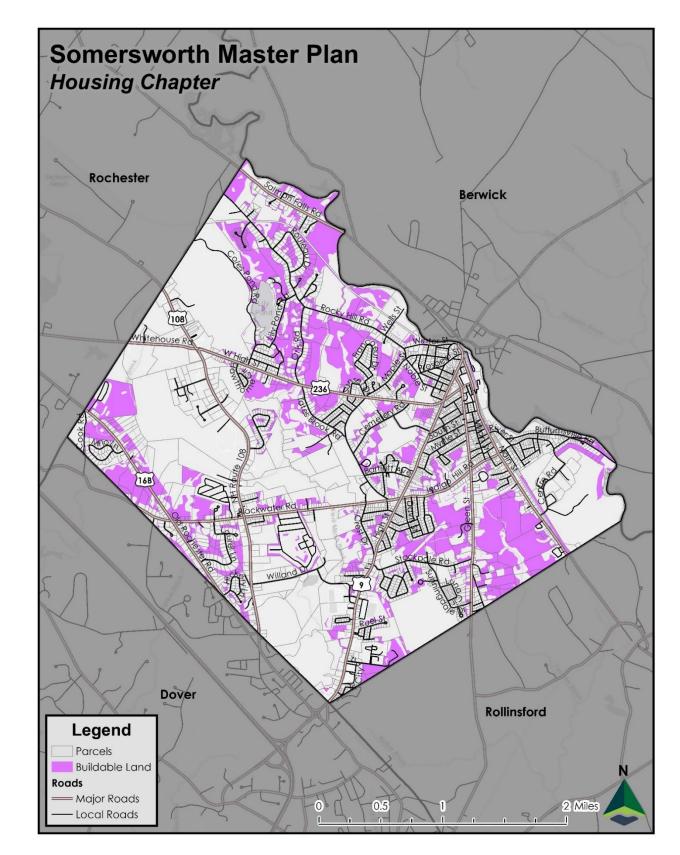


Figure 19: Somersworth Buildable Land, Regardless of Public Water/Sewer (Source: SRPC, 2023)

Goals

Actions to Meet Goals

| Goal 1: Encourage development of diverse and accessible housing types. | Change zoning to allow for more multi-family housing in areas that are currently zoned for single family (such as Hilltop neighborhood). |
|--|--|
| | Encourage the conversion of existing structures into multi-family housing. |
| | Allow for multi-family residential use within the Commercial/Industrial District. |
| | Review and consolidate redundant zoning districts. |
| | Fund regular sewer and water assessments to balance housing development with sewer and water availability. |
| | Update zoning to allow for the building of missing middle housing, allowing for greater diversity and affordability of housing types without changing the character of existing neighborhoods. ^{xvii} |
| | Explore development of a Housing Trust or other funding mechanism to create diverse and accessible housing types, especially missing middle housing. ^{xviii} |
| Goal 2: Maintain existing housing stock. | Conduct annual inspections of multi-family housing to ensure they adhere to health and building codes. |
| | Leverage available programs to help landowners maintain their units, including the lead-abatement program, ^{xix} Chapter 31 (RSA 79-E), ^{xx} NH's Community Development Block Grant program for housing rehabilitation, and revolving loan funds. |
| | Support reinvestment in underutilized buildings and land. |

Explore adopting specific areas 79-E:4-b (Residential Property Revitalization Zones)^{xxi} and 79-E:4-c (Housing Opportunity Zones).^{xxii}

| Goal 3: Concentrate housing development along existing corridors/densely populated areas for easy access to transportation. | Amend zoning of the Commercial/Industrial District to allow housing along Route 108, leveraging the improvements of the Complete Streets project that is currently underway. With a key project goal of safety and mobility, housing added here would be a major benefit to employers in this district of town. |
|--|---|
| | Create more housing downtown. |
| | Work with COAST Bus to ensure neighborhoods with dense housing have access to transit. |
| | Within the Commercial Industrial (C/I) and Residential Commercial (R/C) zones- encourage missed use development in existing commercial areas by adopting new and enhancing existing flexible zoning techniques. |
| Goal 4: Allow for mixed-use development nodes in more locations around the city. | Use zoning to allow for housing near art, culture, or recreation. |
| around the city. | Convert underutilized parking lots for infill development projects to add mixed use and housing. |
| | Investigate zoning changes at West High Street to Blackwater to allow mixed use. |
| | Explore adopting Inclusionary Zoning. |
| Goal 5: Revitalize downtown as a place to live, visit, and do business. | Allow for and encourage development in the Millyard Zoning District, including housing. |

| Create new design guidelines/standards for infill development, including potential height restrictions. |
|--|
| Attract a variety of mixed-use development with a focus on uses that are convenient for everyday needs. |
| Allow larger homes near downtown to be converted to 2 or more units. |
| Improve connectivity and extend walkable downtown to Berwick, Maine. |
| Conduct a downtown parking study.*xiii |
| Encourage conversion of commercial properties/vacant properties to mixed use residential use through streamlined permitting and tax incentives. |
| Help support the creation of Accessory Dwelling Units (ADUs) by updating the Zoning Ordinance to include specific models for residents to choose from to easily develop ADUs on their property, as well as by removing permitting barriers. |
| Encourage development of new and upkeep of existing single-level homes to accommodate older adults and/or people with disabilities. |
| Allow for/create more housing near major corridors, schools, health and human services and public transportation. |
| Consider allocating Community Development Block Grant (CDBG) funds for older adults to retrofit their units so they can remain in their homes. |
| |
| |

Resources

- I. SRPC Regional Housing Needs Assessment
- II. <u>NH Housing Toolbox</u>
- III. New Hampshire Housing's Lead Hazard Control and Healthy Homes Program
- IV. Missing Middle Housing

Sources

- iii American Community Survey 5-Year Estimates
- ^{iv} SRPC Building Permit Data and Somersworth Code Enforcement Reports for 2020-2022.
- V New Hampshire Housing Finance Authority, <u>https://www.nhhfa.org/wp-content/uploads/2023/07/NHH-2023-Res-</u> Rental-Survey-Report.pdf
- vi New Hampshire Housing Finance Authority
- ^{vii} New Hampshire Housing Finance Authority
- ^{viii} US Department of Housing and Urban Development,
- https://www.huduser.gov/portal/datasets/fmr/fmrs/FY2022_code/2022summary.odn
- ^{ix} American Community Survey 5-year Estimates
- x SRPC's Regional Housing Needs Assessment, <u>https://strafford.org/uploads/documents/plans/rpc/rhna_2023.pdf</u>
 xi <u>https://www.nh.gov/labor/inspection/wage-hour/minimum-wage.htm</u>
- xii American Community Survey 5-year Estimates
- xiii SRPC's Regional Housing Needs Assessment, https://strafford.org/uploads/documents/plans/rpc/rhna_2023.pdf
 xiv SRPC's Regional Housing Needs Assessment, https://strafford.org/uploads/documents/plans/rpc/rhna_2023.pdf
- ^{xv} https://www.nhhfa.org/wp-content/uploads/2019/06/NH_Workforce_Housing_Law_Summary.pdf
- ^{xvi} "Affordable" means that all housing expenses (such as rent or mortgage, utilities, property taxes, HOA, insurance, etc.) do not exceed 30 percent of a household's gross annual income.

xvii https://missingmiddlehousing.com/

^{xviii} According to the Housing Trust Fund Project: Housing trust funds are distinct funds established by city, county, or state governments that receive ongoing dedicated public funding sources to support the preservation and production of affordable housing and increase opportunities for families and individuals to access decent, affordable homes. Housing trust funds systemically shift affordable housing funding from annual budget allocations to the commitment of dedicated public revenue. While housing trust funds can also be a repository for private donations, they are not public/private partnerships, nor are they endowed funds operating from interest and other earnings. There are several models of Housing Trusts around the State of New Hampshire, including: Contoocook Housing Trust (<u>http://www.housingtrust.org/</u>) the Manchester Housing Alliance Trust Fund (<u>https://mhalt.org/</u>).
^{xix} New Hampshire Housing Finance Authority, <u>https://www.nhhfa.org/rental-assistance/landlords-property-owners/lead-and-healthy-homes/</u>

xx https://www.somersworthnh.gov/sites/g/files/vyhlif1226/f/uploads/chapter 31-

community revitalization tax relief incentive.pdf

xxi https://gencourt.state.nh.us/rsa/html/V/79-E/79-E-4-b.htm

xxii https://www.gencourt.state.nh.us/rsa/html/v/79-e/79-e-mrg.htm

xxiii This project is being completed with assistance from Strafford Regional Planning Commission as of March 2024.

ⁱ SRPC's Regional Housing Needs Assessment, <u>https://strafford.org/uploads/documents/plans/rpc/rhna_2023.pdf</u> ⁱⁱ American Community Survey 5-Year Estimates

Appendix A: Supporting Data

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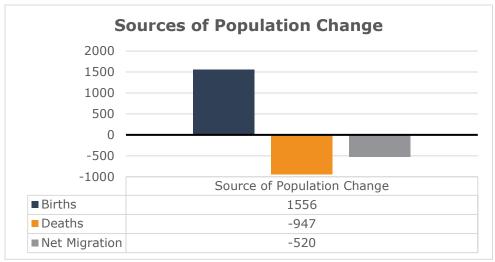
Demographics

Figure 1: Population Estimates and Projections

| | Year | Population |
|-------------|------|------------|
| | 2000 | 11,477 |
| | 2010 | 11,766 |
| | 2011 | 11,777 |
| | 2012 | 11,765 |
| | 2013 | 11,754 |
| Ites | 2014 | 11,718 |
| Estimates | 2015 | 11,698 |
| Esti | 2016 | 11,684 |
| | 2017 | 11,751 |
| | 2018 | 11,848 |
| | 2019 | 11,844 |
| | 2020 | 11,855 |
| | 2021 | 12,008 |
| | 2025 | 12,348 |
| su | 2030 | 12,760 |
| ctio | 2035 | 13,102 |
| Projections | 2040 | 13,345 |
| Å | 2045 | 13,492 |
| | 2050 | 13,590 |

Sources: Census, NHOPD 2000-2050

Figure 2: Sources of Population Change



Sources: Census, NH Vital Stats 2010-2020

Figure 3: Population by Race and Ethnicity

| Ra | ce and Ethnicity | Somersworth | Strafford County |
|--------------|---------------------------|-------------|------------------|
| Total Popula | ation | 11,964 | 130,598 |
| | Hispanic | 531 | 3,626 |
| | Not Hispanic | 11,433 | 126,972 |
| White | | 10,379 | 118,445 |
| | Hispanic | 144 | 1,864 |
| | Not Hispanic | 10,235 | 116,581 |
| African Ame | erican | 208 | 1,382 |
| | Hispanic | - | 55 |
| | Not Hispanic | 208 | 1,327 |
| American II | ndian | 6 | 51 |
| | Hispanic | - | - |
| | Not Hispanic | 6 | 51 |
| Asian | | 576 | 4,204 |
| | Hispanic | 14 | 36 |
| | Not Hispanic | 562 | 4,168 |
| Native Haw | aiian or Pacific Islander | - | 149 |
| | Hispanic | - | - |
| | Not Hispanic | - | 149 |
| Some Other | Race | 47 | 740 |
| | Hispanic | 47 | 540 |
| | Not Hispanic | - | 200 |
| Two or More | e Races | 748 | 5,627 |
| | Hispanic | 326 | 1,131 |
| | Not Hispanic | 422 | 4,496 |

Source: ACS 2017-2021

Figure 4: Population with any Disability

| | Somersworth | Strafford County |
|-------------------|-------------|------------------|
| Total Population | 11,964 | 130,598 |
| With a Disability | 1,741 | 16,574 |
| Without | 10,223 | 114,024 |

Figure 5: Median Age

| Year | Somersworth | Strafford County | NH |
|------|-------------|------------------|------|
| 2011 | 36.1 | 36.6 | 40.7 |
| 2016 | 35.6 | 37.1 | 42.4 |
| 2021 | 39.7 | 37 | 43 |

Source: ACS 2017-2021

Figure 6: Population by Age

| | Sor | nerswo | rth | Stra | fford Co | unty | | NH | |
|-------------------|-------|--------|-------|--------|----------|--------|---------|---------|---------|
| | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 |
| Under 10 Years | 1,775 | 1,459 | 778 | 13,514 | 13,218 | 12,138 | 149,442 | 138,762 | 132,275 |
| 10 - 19 Years | 1,040 | 1,353 | 1,852 | 18,342 | 17,794 | 19,503 | 181,079 | 167,495 | 167,322 |
| 20 - 29 Years | 1,970 | 2,071 | 1,710 | 20,097 | 21,657 | 21,599 | 156,145 | 167,554 | 171,524 |
| 30 - 39 Years | 1,873 | 1,616 | 1,686 | 15,237 | 14,332 | 16,401 | 156,508 | 151,409 | 167,257 |
| 40 - 49 Years | 1,602 | 1,407 | 1,796 | 18,223 | 16,058 | 14,588 | 214,677 | 182,703 | 167,105 |
| 50 - 59 Years | 1,477 | 1,740 | 1,568 | 17,086 | 18,596 | 18,588 | 203,710 | 217,950 | 212,813 |
| 60 - 69 Years | 968 | 1,124 | 1,557 | 10,339 | 12,942 | 15,434 | 133,869 | 164,287 | 189,301 |
| 70 - 79 Years | 693 | 604 | 826 | 6,049 | 7,066 | 7,468 | 70,892 | 84,791 | 109,578 |
| Over 80 Years | 432 | 382 | 191 | 3,972 | 4,250 | 4,879 | 49,589 | 52,552 | 55,000 |

Source: ACS 2006-2021

Income

Figure 7: Median Household Income By Tenure

| Households | | Somersworth | | Strafford County | | | |
|----------------|----------|-------------|----------|------------------|----------|----------|--|
| | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 | |
| All Households | \$51,350 | \$60,943 | \$68,762 | \$59,082 | \$63,533 | \$76,560 | |
| Owner | \$67,257 | \$74,107 | \$79,258 | \$75,781 | \$80,798 | \$97,580 | |
| Renter | \$37,193 | \$41,875 | \$48,260 | \$34,063 | \$38,225 | \$49,225 | |

Source: ACS 2006-2021

Figure 8: Households by Income Bracket and Tenure

| Income | | Somerswort | :h | Strafford County | | | |
|---------------|--------|------------|--------|------------------|--------|--------|--|
| Income | All | Owner | Renter | All | Owner | Renter | |
| <\$10K | 5.35% | 1.81% | 10.52% | 3.81% | 2.20% | 6.98% | |
| \$10K-\$15K | 4.17% | 4.07% | 4.30% | 4.10% | 2.07% | 8.09% | |
| \$15K-\$25K | 8.27% | 1.90% | 17.55% | 5.84% | 3.22% | 10.99% | |
| \$25K-35K | 5.74% | 2.79% | 10.04% | 7.73% | 5.81% | 11.49% | |
| \$35K-\$50K | 10.51% | 11.36% | 9.28% | 9.39% | 7.51% | 13.10% | |
| \$50K-\$75K | 23.32% | 23.18% | 23.53% | 18.27% | 17.39% | 19.98% | |
| \$75-\$100K | 13.90% | 14.38% | 13.20% | 12.47% | 12.74% | 11.93% | |
| \$100K-\$150K | 16.78% | 21.34% | 10.14% | 18.17% | 22.63% | 9.39% | |
| >\$150K | 11.95% | 19.17% | 1.43% | 20.23% | 26.42% | 8.03% | |

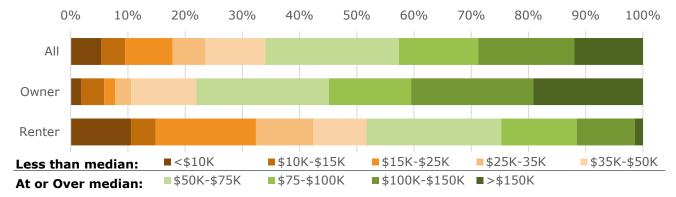


Figure 9: Households by Income Bracket and Tenure and Relationship to Median Income

Source: ACS 2017-2021

Figure 10: Households by Cost Burden Status

| Household | Total | | | 0 | Cost Burdened | | | Not Cost Burdened | | |
|---------------|-------|-------|--------|-----|---------------|--------|-------|-------------------|--------|--|
| Incomes | All | Owner | Renter | All | Owner | Renter | All | Owner | Renter | |
| Under \$20K | 603 | 207 | 396 | 422 | 152 | 270 | 181 | 55 | 126 | |
| \$20K-\$34.9K | 593 | 115 | 478 | 534 | 84 | 450 | 59 | 31 | 28 | |
| \$35K-\$49.9K | 540 | 346 | 194 | 342 | 230 | 112 | 198 | 116 | 82 | |
| \$50K-\$74.9K | 1,198 | 706 | 492 | 546 | 459 | 87 | 652 | 247 | 405 | |
| Over \$75K | 2,190 | 1,672 | 518 | 167 | 148 | 19 | 2,023 | 1,524 | 499 | |
| No Income | 13 | - | 13 | | | | | | | |

Source: ACS 2017-2021

Households

Figure 11: Households by Tenure

| | | Strafford County | | | NH | | | |
|-------|-------|---|--|--|--|---|--|--|
| 2016 | 2021 | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 | |
| 4,646 | 5,137 | 46,384 | 47,779 | 50,630 | 514,869 | 521,373 | 540,498 | |
| 2,532 | 3,046 | 31,494 | 31,102 | 33,577 | 373,342 | 368,553 | 387,149 | |
| 2,114 | 2,091 | 14,890 | 16,677 | 17,053 | 141,527 | 152,820 | 153,349 | |
| | 2,532 | 4,646 5,137 2,532 3,046 2,114 2,091 | 4,6465,13746,3842,5323,04631,4942,1142,09114,890 | 4,6465,13746,38447,7792,5323,04631,49431,1022,1142,09114,89016,677 | 4,6465,13746,38447,77950,6302,5323,04631,49431,10233,5772,1142,09114,89016,67717,053 | 4,6465,13746,38447,77950,630514,8692,5323,04631,49431,10233,577373,3422,1142,09114,89016,67717,053141,527 | 4,6465,13746,38447,77950,630514,869521,3732,5323,04631,49431,10233,577373,342368,5532,1142,09114,89016,67717,053141,527152,820 | |

Source: ACS 2017-2021

Figure 12: Average Household Size by Tenure

| | So | merswor | th | Stra | afford Cou | unty | | NH | |
|------------|------|---------|------|------|------------|------|------|------|------|
| Households | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 |
| All | 2.49 | 2.53 | 2.33 | 2.49 | 2.46 | 2.4 | 2.48 | 2.47 | 2.46 |
| Owner | 2.55 | 2.77 | 2.56 | 2.63 | 2.58 | 2.57 | 2.61 | 2.58 | 2.61 |
| Renter | 2.41 | 2.24 | 1.99 | 2.18 | 2.22 | 2.07 | 2.13 | 2.19 | 2.1 |

Figure 13: Households by Size

| | So | merswo | rth | Strafford County | | | NH | | |
|------------|-------|--------|-------|------------------|--------|--------|---------|---------|---------|
| Households | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 |
| Size $= 1$ | 1,176 | 887 | 1,570 | 11,574 | 12,130 | 13,454 | 128,449 | 133,879 | 144,294 |
| Size = 2 | 1,726 | 1,703 | 1,616 | 17,308 | 17,998 | 19,343 | 191,384 | 198,326 | 208,156 |
| Size = 3 | 745 | 1,108 | 992 | 7,375 | 8,296 | 8,027 | 82,399 | 84,590 | 82,400 |
| Size = 4 | 723 | 682 | 653 | 6,865 | 6,320 | 6,509 | 74,280 | 67,909 | 67,848 |
| Size = 5 | 245 | 219 | 266 | 2,197 | 2,102 | 2,387 | 26,676 | 25,238 | 25,325 |
| Size = 6 | 121 | 47 | 24 | 752 | 765 | 577 | 7,836 | 7,350 | 8,212 |
| Size >= 7 | 3 | - | 16 | 313 | 168 | 333 | 3,845 | 4,081 | 4,263 |

Source: ACS 2017-2021

Figure 14: Households by Type

| | Somersworth | | | Strafford County | | |
|-----------------------------------|-------------|-------|-------|------------------|--------|--------|
| Households | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 |
| Family Households | 3,035 | 3,341 | 3,149 | 30,058 | 30,709 | 32,023 |
| with Married Couple | 2,282 | 2,554 | 2,295 | 23,598 | 24,120 | 25,315 |
| with Unmarried Female Householder | 573 | 579 | 587 | 4,539 | 4,432 | 4,102 |
| with Unmarried Male Householder | 180 | 208 | 267 | 1,921 | 2,157 | 2,606 |
| Non-Family Households | 1,704 | 1,305 | 1,988 | 16,326 | 17,070 | 18,607 |
| One Person | 1,176 | 887 | 1,570 | 11,574 | 12,130 | 13,454 |
| Multiple People | 528 | 418 | 418 | 4,752 | 4,940 | 5,153 |

Source: ACS 2017-2021

Figure 15: Households with Children

| | Somersworth | | | Strafford County | | |
|--------------------------------|-------------|-------|-------|------------------|--------|--------|
| Households | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 |
| Households with "own" children | 1,660 | 1,706 | 1,553 | 14,319 | 13,773 | 13,539 |
| Married Parents | 1,201 | 1,115 | 1,010 | 10,209 | 9,268 | 9,527 |
| Single Parents | 459 | 591 | 543 | 4,110 | 4,505 | 4,012 |
| Unmarried Female Parent | 279 | 434 | 390 | 2,772 | 2,913 | 2,567 |
| Unmarried Male Parent | 459 | 591 | 543 | 1,338 | 1,592 | 1,445 |

Source: ACS 2017-2021

Figure 16: People Living Alone

| | Somersworth | | | Strafford County | | | |
|--------------------|-------------|------|-------|------------------|-------|-------|--|
| Households | 2011 | 2016 | 2021 | 2011 | 2016 | 2021 | |
| Under 65 Years Old | 744 | 525 | 1,055 | 7,743 | 7,433 | 8,321 | |
| Over 65 Years Old | 432 | 362 | 515 | 3,831 | 4,697 | 5,133 | |
| | +JZ | 302 | 515 | 5,051 | +,097 | 5,155 | |

Somersworth Housing Stock

Figure 17: Permitted New Buildings

| | | Resider | ntial | Other | | |
|------|---------------|-------------|----------------------|------------|-------|-------|
| Year | Single Family | Multifamily | Manufactured Housing | Commercial | Other | Total |
| 2008 | 19 | 0 | 0 | 2 | 0 | 21 |
| 2009 | 19 | 0 | 0 | 4 | 0 | 23 |
| 2010 | 17 | 0 | 0 | 8 | 0 | 25 |
| 2011 | 3 | 0 | 0 | 2 | 2 | 7 |
| 2012 | 3 | 0 | 0 | 2 | 1 | 6 |
| 2013 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2014 | 3 | 0 | 3 | 4 | 0 | 10 |
| 2015 | 11 | 0 | 0 | 0 | 0 | 11 |
| 2016 | 15 | 0 | 7 | 3 | 1 | 26 |
| 2017 | 18 | 0 | 4 | 3 | 0 | 25 |
| 2018 | 12 | 0 | 0 | 3 | 0 | 15 |
| 2019 | 23 | 0 | 6 | 0 | 0 | 29 |
| 2020 | 36 | 9 | 9 | 2 | 1 | 57 |
| 2021 | 42 | 0 | 14 | 0 | 1 | 57 |

Source: SRPC's Building Permit Database 2008-2021

Figure 18: Buildable Land and Utilities

| Buildable Land with Access to | Land Acres | % of Land |
|--------------------------------|------------|-----------|
| Water and Sewer Infrastructure | 605.98 | 10% |
| Water Infrastructure Only | 1093.9 | 19% |
| Sewer Infrastructure Only | 0 | 0% |
| All Buildable Land | 1283.15 | 22% |

Source: City Data 2023

Figure 19: Potential and Existing Density

| Infrastructure | Potential Density | | Existing Density Range |
|-----------------|-------------------|----------------|-------------------------|
| | Low High | | |
| Water and Sewer | 4 units/acre | 6 units/acre | 0.05 - 26.49 units/acre |
| Water or Sewer | 1 unit/acre | 1.5 units/acre | 0.05 - 7.42 units/acre |
| None | 0.5 unit/acre | 1 unit/acre | (DES Septic Prevails) |

Source: City Data 2023

Figure 20: Somersworth Zoning

| | Housing Type | Land Acres | % of Land |
|--------|----------------------------------|------------|-----------|
| All La | Ind | 5891.02 | 100% |
| All Re | esidential | 3773.59 | 64% |
| Single | e Family (Allowed + Conditional) | 3773.59 | 64% |
| | Single Family (Allowed) | 3773.59 | 64% |
| | Single Family (Conditional) | 0 | 0% |
| Two- | Family (Allowed + Conditional) | 749.36 | 13% |
| | Two-Family (Allowed) | 749.36 | 13% |
| | Two-Family (Conditional) | 0 | 0% |
| Multi | -Family (Allowed + Conditional) | 407.22 | 7% |
| | Multi-Family (Allowed) | 269.11 | 5% |
| | Multi-Family (Conditional) | 138.11 | 2% |

Source: City Data 2023

Figure 21: Number of Units in Structures

| | Somer | sworth | Strafford County | | |
|---------------------|-------|--------|------------------|--------|--|
| | 2016 | 2021 | 2016 | 2021 | |
| 1 Unit in Structure | 2,890 | 3,014 | 36,382 | 37,975 | |
| 2 Units | 761 | 947 | 3,552 | 3,769 | |
| 3-4 Units | 457 | 616 | 4,277 | 4,238 | |
| 5-9 Units | 314 | 215 | 2,983 | 3,150 | |
| 10-19 Units | 181 | 265 | 1,592 | 1,943 | |
| 20-49 Units | 361 | 228 | 2,334 | 2,626 | |
| 50+ Units | 27 | 256 | 1,269 | 1,439 | |
| Total Households | 4,646 | 5,137 | 47,779 | 50,630 | |

Figure 22: Age of Housing Structure

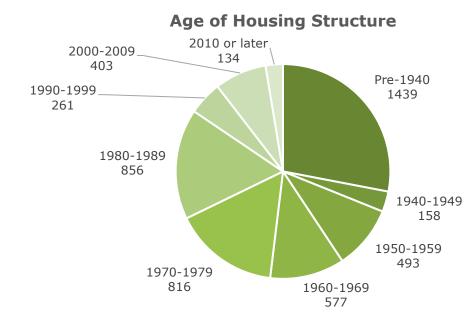
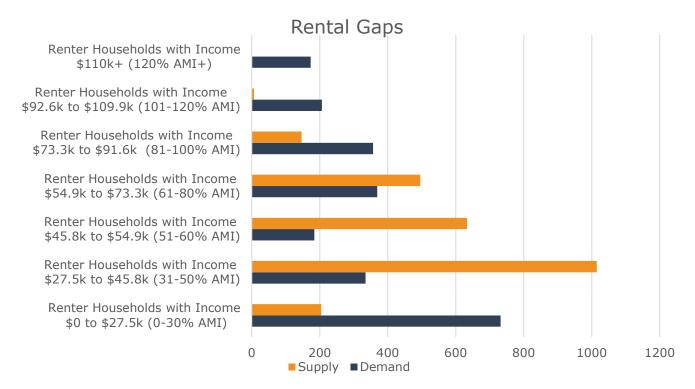
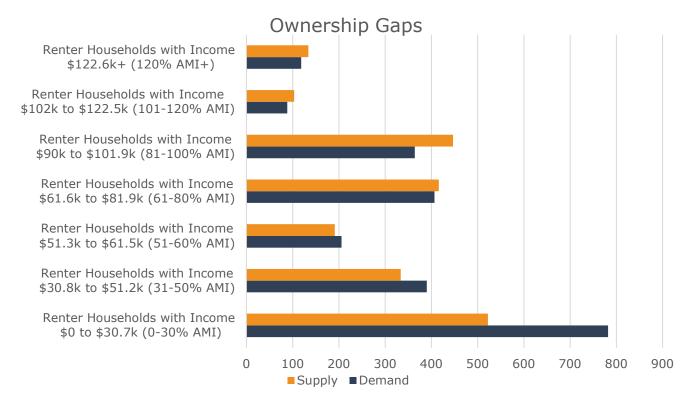


Figure 23: Housing Gaps for Rental Housing



Source: Regional Housing Needs Assessment 2021

Figure 24: Housing Gaps for Home Ownership



Source: Regional Housing Needs Assessment 2021

| New Units Needed by | 2025 | 2030 | 2035 | 2040 |
|---------------------|------|------|------|------|
| Total | 254 | 479 | 632 | 748 |
| Owner Occupied | 171 | 320 | 419 | 493 |
| Below 100% AMI | 85 | 162 | 212 | 253 |
| Above 100% AMI | 85 | 159 | 207 | 240 |
| Renter Occupied | 84 | 159 | 212 | 255 |
| Below 100% AMI | 27 | 53 | 71 | 87 |
| Above 100% AMI | 56 | 106 | 141 | 168 |

Figure 25: Housing Production Needs for Somersworth

Source: Regional Housing Needs Assessment 2021

Affordability

Figure 26: Median Home Purchase and Rental Costs

| | Median Purchase Prices | | | Median R | ent (All Unit | s) |
|------|------------------------|---------------------|-----------|-------------|---------------------|---------|
| Year | Somersworth | Strafford County | NH | Somersworth | Strafford County | NH |
| 2002 | \$159,933 | \$175,000 | \$189,900 | \$740 | \$775 | \$810 |
| 2003 | \$175,000 | \$199,500 | \$215,000 | \$755 | \$789 | \$854 |
| 2004 | \$210,000 | \$220,000 | \$238,000 | \$796 | \$883 | \$896 |
| 2005 | \$238,450 | \$235,000 | \$250,000 | \$833 | \$863 | \$901 |
| 2006 | \$247,200 | \$229,900 | \$249,900 | \$916 | \$916 | \$928 |
| 2007 | \$240,000 | \$235,000 | \$252,500 | \$938 | \$932 | \$946 |
| 2008 | \$235,000 | \$225,500 | \$240,000 | \$930 | \$932 | \$969 |
| 2009 | \$190,000 | \$194,933 | \$210,000 | \$884 | \$928 | \$969 |
| 2010 | \$189,900 | \$195,000 | \$215,000 | \$944 | \$937 | \$980 |
| 2011 | \$163,000 | \$186,250 | \$207,000 | \$926 | \$935 | \$983 |
| 2012 | \$147,000 | \$187,900 | \$205,000 | \$945 | \$950 | \$1,005 |
| 2013 | \$164,930 | \$200,000 | \$220,000 | \$952 | \$942 | \$1,018 |
| 2014 | \$161,533 | \$210,000 | \$219,000 | \$974 | \$974 | \$1,037 |
| 2015 | \$164,900 | \$205,000 | \$221,000 | \$974 | \$992 | \$1,069 |
| 2016 | \$180,200 | \$211,500 | \$230,000 | \$1,054 | \$1,043 | \$1,113 |
| 2017 | \$199,500 | \$229,000 | \$240,000 | \$1,179 | \$1,108 | \$1,143 |
| 2018 | \$213,800 | \$244,900 | \$254,000 | \$1,355 | \$1,146 | \$1,177 |
| 2019 | \$230,000 | \$255,000 | \$270,000 | \$1,246 | \$1,259 | \$1,251 |
| 2020 | \$260,000 | \$284,500 | \$302,300 | \$1,107 | \$1,210 | \$1,283 |
| 2021 | \$300,000 | \$320,000 | \$350,000 | \$1,394 | \$1,356 | \$1,373 |
| 2022 | \$350,000 | \$365,000 | \$400,000 | \$1,414 | \$1,518 | \$1,510 |

Source: New Hampshire Housing Finance Authority 2002-2022

| Unit Size | 2020 | 2021 | 2022 | 2023 |
|------------------|---------|---------|---------|---------|
| Studio/0 Bedroom | \$1,000 | \$969 | \$977 | \$1,112 |
| 1 Bedroom | \$1,029 | \$1,033 | \$1,092 | \$1,232 |
| 2 Bedroom | \$1,315 | \$1,330 | \$1,399 | \$1,563 |
| 3 Bedroom | \$1,795 | \$1,803 | \$1,871 | \$2,034 |
| 4 Bedroom | \$2,212 | \$2,226 | \$2,295 | \$2,488 |
| 5 Bedroom | \$2,544 | \$2,560 | \$2,639 | \$2,861 |
| 6+ Bedroom | \$2,876 | \$2,894 | \$2,984 | \$3,234 |

Figure 27: Portsmouth-Rochester Metro Area Fair Market Rents

Source: HUD 2020-2023

Figure 28: Housing Choice Vouchers

| Housing Choice Vouchers (2021) | | | | | |
|--------------------------------|---------|--|--|--|--|
| Number of Households | 82 | | | | |
| Average rent | \$1,296 | | | | |
| Median rent | \$1,136 | | | | |
| Applicants | 61 | | | | |
| Actively looking for units | 4 | | | | |

Source: Regional Housing Needs Assessment 2021

Figure 29: Subsidized Housing Units

| Subsidized Units | Somersworth | Strafford County |
|------------------------------------|-------------|---------------------|
| LIHTC Units | Yes | |
| Special Needs Units | No | |
| Age-Restricted Units | Yes | |
| % Age-Restricted Units | 57% | 52% |
| % Units within 1/2 mile of Transit | 78% | 82% |
| Total Subsidized Units | 374 | 2643 |

Source: Regional Housing Needs Assessment 2021

| Occupations | Employees | | | | | | | |
|------------------------------|------------|----------|------------|-----------|----------|--|--|--|
| occupations | Linployees | Entry | Entry Mean | | Median | | | |
| Total, All Occupations | 47,530 | \$29,316 | \$59,686 | \$74,871 | \$46,334 | | | |
| Retail | 1,230 | \$24,514 | \$35,302 | \$40,697 | \$30,917 | | | |
| Health Care Practitioners | 3,570 | \$50,137 | \$105,849 | \$133,706 | \$78,260 | | | |
| Health Care Support | 1,750 | \$29,131 | \$37,721 | \$42,016 | \$37,104 | | | |
| Education | 4,240 | \$34,087 | \$61,793 | \$75,646 | \$57,034 | | | |
| Food Service and Preparation | 4,380 | \$21,708 | \$31,766 | \$36,795 | \$29,555 | | | |

Figure 30: Employment and Wages for Strafford County's Top Occupations

Source: NH Employment Security 2022

Figure 31: Maximum Affordable Rent for Strafford County's Top Occupations

| | | | Max Rent Affordable | | | | |
|------------------------|-----------|---------|---------------------|------------|---------|---------|--|
| Occupations | Employees | Entry | Mean | Experience | Median | Rent | |
| Total, All Occupations | 47,530 | \$733 | \$1,492 | \$1,872 | \$1,158 | \$1,518 | |
| Retail | 1,230 | \$613 | \$883 | \$1,017 | \$773 | \$1,518 | |
| Health Care | | | | | | | |
| Practitioners | 3,570 | \$1,253 | \$2,646 | \$3,343 | \$1,957 | \$1,518 | |
| Health Care Support | 1,750 | \$728 | \$943 | \$1,050 | \$928 | \$1,518 | |
| Education | 4,240 | \$852 | \$1,545 | \$1,891 | \$1,426 | \$1,518 | |
| Food Service and | | | | | | | |
| Preparation | 4,380 | \$543 | \$794 | \$920 | \$739 | \$1,518 | |

Source: NH Employment Security 2022

Figure 32: Maximum Affordable Home Purchase Price for Strafford County's Top Occupations

| Occupations | Employees | | Max Mortgage Affordable | | | | | |
|---------------------------------|-----------|-----------|-------------------------|------------|-----------|-----------|--|--|
| Occupations | Employees | Entry | Mean | Experience | Median | Price | | |
| Total, All Occupations | 47,530 | \$100,500 | \$205,000 | \$257,000 | \$159,000 | \$365,000 | | |
| Retail | 1,230 | \$84,000 | \$121,000 | \$139,500 | \$106,000 | \$365,000 | | |
| Health Care Practitioners | 3,570 | \$172,000 | \$363,000 | \$459,000 | \$268,500 | \$365,000 | | |
| Health Care Support | 1,750 | \$100,000 | \$129,500 | \$144,000 | \$127,400 | \$365,000 | | |
| Education | 4,240 | \$117,000 | \$212,000 | \$259,500 | \$195,500 | \$365,000 | | |
| Food Service and Preparation | 4,380 | \$74,500 | \$109,000 | \$126,000 | \$101,500 | \$365,000 | | |

Source: NH Employment Security 2022

Living Wage

The MIT Living Wage Calculator estimates the cost of living in a county and determines the necessary living wage and the poverty wage based on those costs. The table below represents the Strafford County Living Wages.

| Housel | nold Type | Poverty Wage | Poverty Salary | Poverty Salary per month | Living Wage | Living Salary | Living Salary per month | | |
|-------------------|------------|-----------------|-------------------|-----------------------------|----------------|------------------|----------------------------|--|--|
| | 0 Children | \$6.53 | \$13,582 | \$1,132 | \$17.45 | \$36,296 | \$3,025 | | |
| 1 Adult | 1 Child | \$8.80 | \$18,304 | \$1,525 | \$35.87 | \$74,610 | \$6,217 | | |
| I Adult | 2 Children | \$11.07 | \$23,026 | \$1,919 | \$46.14 | \$95,971 | \$7,998 | | |
| | 3 Children | \$13.34 | \$27,747 | \$2,312 | \$61.30 | \$127,504 | \$10,625 | | |
| | 0 Children | \$8.80 | \$18,304 | \$1,525 | \$27.43 | \$57,054 | \$4,755 | | |
| 2 Adults | 1 Child | \$11.07 | \$23,026 | \$1,919 | \$33.95 | \$70,616 | \$5 <i>,</i> 885 | | |
| (1 Working) | 2 Children | \$13.34 | \$27,747 | \$2,312 | \$38.62 | \$80,330 | \$6 <i>,</i> 694 | | |
| | 3 Children | \$15.61 | \$32 <i>,</i> 469 | \$2,706 | \$43.86 | \$91,229 | \$7,602 | | |
| | 0 Children | \$4.40 | \$9,152 | \$763 | \$13.71 | \$28,517 | \$2 <i>,</i> 376 | | |
| 2 Adults (both | 1 Child | \$5.54 | \$11,523 | \$960 | \$19.88 | \$41,350 | \$3,446 | | |
| working) | 2 Children | \$6.67 | \$13,874 | \$1,156 | \$25.12 | \$52,250 | \$4,354 | | |
| 11011116/ | 3 Children | \$7.81 | \$16,245 | \$1,354 | \$30.65 | \$63,752 | \$5,313 | | |

| Figure 33: | Living | Wages | for | Strafford | County |
|------------|--------|-------|-----|-----------|--------|
|------------|--------|-------|-----|-----------|--------|

Source: MIT Living Wage Calculator 2022

Income vs Mortgages

Figure 34: Down Payment, Mortgages, and Salaries Needed to Afford Median Priced Homes

| Loan Assumptions | | Down Payment | | | Monthly Mortgage Payment | | | Monthly Mortgage Payment + Utilities, Tax, PMI, and Insurance | | | Median Rents | Salary Needed | | | | Actual | | | | |
|------------------|-------------------------|-----------------|-------------|-------------|--------------------------|-------------|-------------|---|------------|-------------|-----------------|---------------|------------|--------------|-------------|-------------|--------------|------------|----------------|----------------------|
| Year | Average 30 year rate | Median Price | 20% Down | 10% Down | 3.5% Down | 20% Down | 10% Down | 3.5% Down | 0% Down | 20% Down | 10% Down | 3.5% Down | 0% Down | All Units | 20% Down | 10% Down | 3.5% Down | 0% Down | Median Rent | Per capita income |
| 2000 | 8.053462 | \$128,500 | \$25,700 | \$12,850 | \$4,498 | \$758 | \$853 | \$915 | \$948 | \$758 | \$1,237 | \$1,326 | \$1,374 | - | \$30,326 | \$49,469 | \$53,042 | \$54,965 | - | \$28,344 |
| 2001 | 6.967885 | \$156,000 | \$31,200 | \$15,600 | \$5,460 | \$828 | \$931 | \$998 | \$1,035 | \$828 | \$1,350 | \$1,448 | \$1,500 | - | \$33,104 | \$54,001 | \$57,901 | \$60,002 | - | \$30,340 |
| 2002 | 6.537308 | \$175,000 | \$35,000 | \$17,500 | \$6,125 | \$888 | \$999 | \$1,072 | \$1,110 | \$888 | \$1,449 | \$1,554 | \$1,610 | \$830 | \$35,533 | \$57,964 | \$62,150 | \$64,404 | \$33,200 | \$30,544 |
| 2003 | 5.826981 | \$199,500 | \$39,900 | \$19,950 | \$6,983 | \$939 | \$1,057 | \$1,133 | \$1,174 | \$939 | \$1,532 | \$1,643 | \$1,702 | \$857 | \$37,568 | \$61,283 | \$65,709 | \$68,092 | \$34,280 | \$31,219 |
| 2004 | 5.839231 | \$220,000 | \$44,000 | \$22,000 | \$7,700 | \$1,037 | \$1,167 | \$1,251 | \$1,296 | \$1,037 | \$1,692 | \$1,814 | \$1,880 | \$902 | \$41,483 | \$67,670 | \$72,557 | \$75,189 | \$36,080 | \$32,885 |
| 2005 | 5.866731 | \$235,000 | \$47,000 | \$23,500 | \$8,225 | \$1,111 | \$1,250 | \$1,340 | \$1,389 | \$1,111 | \$1,812 | \$1,943 | \$2,014 | \$899 | \$44,444 | \$72,499 | \$77,735 | \$80,555 | \$35,960 | \$33,923 |
| 2006 | 6.413269 | \$229,900 | \$45,980 | \$22,990 | \$8,047 | \$1,152 | \$1,296 | \$1,390 | \$1,440 | \$1,152 | \$1,879 | \$2,015 | \$2,088 | \$929 | \$46,081 | \$75,170 | \$80,599 | \$83,522 | \$37,160 | \$34,975 |
| 2007 | 6.337308 | \$235,000 | \$47,000 | \$23,500 | \$8,225 | \$1,168 | \$1,314 | \$1,409 | \$1,460 | \$1,168 | \$1,906 | \$2,043 | \$2,117 | \$956 | \$46,730 | \$76,228 | \$81,733 | \$84,698 | \$38,240 | \$36,412 |
| 2008 | 6.02717 | \$225,500 | \$45,100 | \$22,550 | \$7,893 | \$1,085 | \$1,220 | \$1,308 | \$1,356 | \$1,085 | \$1,769 | \$1,897 | \$1,966 | \$965 | \$43,390 | \$70,779 | \$75,891 | \$78,644 | \$38,600 | \$38,107 |
| 2009 | 5.036538 | \$194,933 | \$38,987 | \$19,493 | \$6,823 | \$841 | \$946 | \$1,014 | \$1,051 | \$841 | \$1,371 | \$1,470 | \$1,524 | \$961 | \$33,626 | \$54,852 | \$58,813 | \$60,946 | \$38,440 | \$37,392 |
| 2010 | 4.689808 | \$195,000 | \$39,000 | \$19,500 | \$6,825 | \$808 | \$909 | \$975 | \$1,010 | \$808 | \$1,318 | \$1,413 | \$1,465 | \$971 | \$32,325 | \$52,730 | \$56,538 | \$58,589 | \$38,840 | \$38,395 |
| 2011 | 4.447885 | \$186,250 | \$37,250 | \$18,625 | \$6,519 | \$750 | \$844 | \$905 | \$938 | \$750 | \$1,224 | \$1,312 | \$1,360 | \$973 | \$30,014 | \$48,961 | \$52,497 | \$54,401 | \$38,920 | \$39,915 |
| 2012 | 3.6575 | \$187,900 | \$37,580 | \$18,790 | \$6,577 | \$688 | \$774 | \$830 | \$860 | \$688 | \$1,123 | \$1,204 | \$1,248 | \$979 | \$27,532 | \$44,911 | \$48,154 | \$49,901 | \$39,160 | \$41,160 |
| 2013 | 3.975577 | \$200,000 | \$40,000 | \$20,000 | \$7,000 | \$762 | \$857 | \$919 | \$952 | \$762 | \$1,242 | \$1,332 | \$1,380 | \$981 | \$30,465 | \$49,695 | \$53,284 | \$55,217 | \$39,240 | \$41,629 |
| 2014 | 4.168868 | \$210,000 | \$42,000 | \$21,000 | \$7,350 | \$818 | \$921 | \$987 | \$1,023 | \$818 | \$1,335 | \$1,432 | \$1,484 | \$1,012 | \$32,740 | \$53,407 | \$57,264 | \$59,341 | \$40,480 | \$43,398 |
| 2015 | 3.850577 | \$205,000 | \$41,000 | \$20,500 | \$7,175 | \$769 | \$865 | \$927 | \$961 | \$769 | \$1,254 | \$1,345 | \$1,394 | \$1,026 | \$30,756 | \$50,171 | \$53,794 | \$55,745 | \$41,040 | \$45,718 |
| 2016 | 3.654038 | \$211,500 | \$42,300 | \$21,150 | \$7,403 | \$774 | \$871 | \$934 | \$968 | \$774 | \$1,263 | \$1,354 | \$1,404 | \$1,083 | \$30,976 | \$50,530 | \$54,179 | \$56,144 | \$43,320 | \$47,007 |
| 2017 | 3.989808 | \$229,000 | \$45,800 | \$22,900 | \$8,015 | \$874 | \$983 | \$1,054 | \$1,092 | \$874 | \$1,425 | \$1,528 | \$1,583 | \$1,156 | \$34,942 | \$56,999 | \$61,116 | \$63,332 | \$46,240 | \$48,413 |
| 2018 | 4.544615 | \$244,933 | \$48,987 | \$24,493 | \$8,573 | \$998 | \$1,123 | \$1,204 | \$1,248 | \$998 | \$1,628 | \$1,746 | \$1,809 | \$1,174 | \$39,921 | \$65,122 | \$69,825 | \$72,357 | \$46,960 | \$50,729 |
| 2019 | 3.935769 | \$255,000 | \$51,000 | \$25,500 | \$8,925 | \$966 | \$1,087 | \$1,166 | \$1,208 | \$966 | \$1,576 | \$1,690 | \$1,752 | \$1,347 | \$38,656 | \$63,057 | \$67,611 | \$70,063 | \$53,880 | \$53,852 |
| 2020 | 3.111698 | \$284,533 | \$56,907 | \$28,453 | \$9,959 | \$973 | \$1,095 | \$1,174 | \$1,217 | \$973 | \$1,588 | \$1,703 | \$1,764 | \$1,291 | \$38,938 | \$63,518 | \$68,105 | \$70,575 | \$51,640 | \$57,449 |
| 2021 | 2.957692 | \$320,000 | \$64,000 | \$32,000 | \$11,200 | \$1,073 | \$1,208 | \$1,295 | \$1,342 | \$1,073 | \$1,751 | \$1,878 | \$1,946 | \$1,394 | \$42,939 | \$70,044 | \$75,103 | \$77,827 | \$55,760 | \$61,139 |
| 2022 | 5.344038 | \$365,000 | \$73,000 | \$36,500 | \$12,775 | \$1,629 | \$1,833 | \$1,966 | \$2,037 | \$1,629 | \$2,658 | \$2,850 | \$2,953 | \$1,518 | \$65,179 | \$106,324 | \$114,003 | \$118,138 | \$60,720 | |

Source: US Federal Reserve and NHHFA 2000-2022

Base Assumptions used in the table above:

- Median Purchase Prices are for Strafford County
- 30-year interest rates are annual averages for each year
- "Mortgage + PMI" accounts for utilities, tax, PMI and mortgage insurance and assumes that these cost 45% of the original mortgage payment.
- Salary needed to afford each mortgage is the salary at which Mortgage + PMI is less than 30% of the monthly income.
- Down payments used are:
 - 20% to avoid needing PMI and Mortgage Insurance
 - \circ 10% as an easier to attain high percentage down
 - 3.5% as a common minimum for many assistance programs
 - 0% as the minimum for veteran assistance and other programs