

### SRPC EXECUTIVE COMMITTEE MEETING

December 15, 2023, 8:00 a.m. to 9:00 a.m.

#### In-Person:

University of New Hampshire, Durham, <u>Holloway Commons – Lamprey Room</u> Maps and info attached)

<u>Parking</u>: Campus Crossing Visitor Lot – <u>8 Mill Rd</u> (**Parking Code: 2430**) Parking is free with the code until 12:00pm

### **Hybrid Option:**

In accordance with RSA 91:A, the Commission requires an in-person quorum. So long as an in-person quorum, Commissioners may participate virtually. Guests may attend the meeting virtually or at the SRPC Office. All participants, both in-person and virtual, can communicate contemporaneously.

Meeting URL: https://us02web.zoom.us/j/84905778392

Meeting ID: 849 0577 8392

**Telephone-only Access**: +1 312 626 6799

These instructions have also been provided at www.strafford.org. If anybody is unable to access the meeting, please email <a href="mailto:mtaylorfetter@strafford.org">mtaylorfetter@strafford.org</a> or call 603-994-3500 (x115).

| Agenda Item  | Time      | Notes                                       |
|--|-----------|---|
| 1) Welcome and Introductions   | 8:00-8:05 | N/A   |
| <ul><li>2) Action Items (Motions Required/Requested)</li><li>a) Approval of the Nov. 17, 2023, Minutes</li><li>b) Acceptance of the Draft Oct. Financials</li></ul>                      | 8:05-8:15 | Refer to the enclosed memo and attachments. |
| <ul> <li>3) Updates and Discussion Items</li> <li>a) Draft Mid-Year Budget Amendments</li> <li>b) Awards, Contracts, and General Business</li> <li>c) December Monthly Minors</li> </ul> | 8:15-8:50 | Refer to the enclosed memo and attachments. |
| 4) Other Business  | 8:50-8:55 | N/A   |
| 5) Adjourn   | 9:00      | N/A   |

Reasonable accommodations for people with disabilities are available upon request. Include a detailed description of the accommodation you will need along with your contact info. Please make your request as early as possible; allowing at least 5 days advance notice. Last minute requests will be accepted but may be impossible to fill. Please call (603) 994-3500 x115 or email srpc@strafford.org.

### STRAFFORD REGIONAL PLANNING COMMISSION

150 Wakefield Street, Suite 12, Rochester, NH 03867







### **RULES OF PROCEDURE**

Strafford Regional Planning Commission Strafford Metropolitan Planning Organization, and Strafford Economic Development District

### **Meeting Etiquette**

Be present at the scheduled start of the meeting.

Be respectful of the views of others.

Ensure that only one person talks at a time. Raising your hand to be recognized by the chair or facilitator is good practice.

Do not interrupt others or start talking before someone finishes.

Do not engage in cross talk.

Avoid individual discussions in small groups during the meeting. When one person speaks, others should listen.

Active participation is encouraged from all members.

When speaking, participants should adhere to topics of discussion directly related to agenda items.

When speaking, individuals should be brief and concise when speaking.

The Strafford Regional Planning Commission & Metropolitan Planning Organization holds both public meetings and public hearings.

For public meetings, guests are welcome to observe, but should follow proper meeting etiquette allowing the meeting to proceed uninterrupted. Members of the public who wish to be involved and heard should use venues such as Citizen Forum, Public Hearings, Public Comment Periods, outreach events, seminars, workshops, listening sessions, etc.





DATE: December 8, 2023

**TO**: Executive Committee Members **FROM**: Jen Czysz, Executive Director

**RE**: Director's Report for the December 15, 2023 Meeting

The following notes correspond to individual agenda items for discussion.

### 2b. Accept the Draft October Financials

<u>Balance Sheet</u>: Account balances continue to be lower than we would like at this point in the year. The checking and savings held close to constant between September and October (good news). Looking ahead at preliminary figures for the November Statements, bank balances are climbing upward, from about \$91,000 at Oct. 31, 2023 to \$104,00 as of Nov. 30, 2023.

<u>Accounts Receivable</u>: Of the \$217,302 due at the end of October, \$87,473 was the current month's invoices. Another \$112,415 was received in November, leaving a past due balance of \$17,414. All instances of previously delayed reimbursements have been reconciled as of November.

<u>Profit and Loss</u>: October saw a small net gain of \$3,185, starting an upward trend. Year-to-date, we continue to run at a net loss, at the end of October -\$45,163. Factors that continue to impact the profit and loss include not achieving billable targets for the UPWP and high indirect rates.

<u>Income by Customer</u>: as previously noted, managers have been emphasizing increased billable hours. October we were able to bill \$124,197 against contracts. November preliminary results are consistent with this amount despite 3 holidays and vacation days. Comparatively August and September were \$105,433 and \$107,390 respectively.

#### 3a. Draft Mid-Year Budget Amendments

The working mid-year budget has been updated to reflect changes to current projects, including reconciling actual amounts carried forward from prior years or final contract amounts set after the budget was adopted. Additionally, the revenue table includes any new projects that came on line after the budget was adopted. Changes to expenses, adjust for actual staffing levels – adjusted schedules for current staff members and interns. As well as associated changes to benefits and software subscriptions. Additionally, IT costs are adjusted to reflect current estimates for server replacement and cloud migration.

### **3b.** Awards, Contracts and General Business Update

<u>Awards and Contracts</u>: Please refer to the table of pending and recently awarded grants and contracts at the end of this memo.



150 Wakefield Street, Suite 12, Rochester, NH 03867



 $\underline{Indirect\ Rate}$ : As of July 1, 2023 SRPC's approved indirect cost rate is 111.63%. as of the end of October, we are down slightly to 124.4%.

### October 2024 Dues (FY24 YTD):

| Income:        |             |
|----------------|-------------|
| FY24 Dues Paid | \$46,289.15 |
| Total Income   | \$46,289.15 |

| Expenses:              |            |
|------------------------|------------|
| Planning Salaries      | \$2,473.32 |
| Dues and Subscriptions | \$40.20    |
| Staff Training         | \$60.00    |
| Vehicle Interest       | \$77.48    |
| Bank Fees              | \$15.00    |
| Interest Expense       | \$5.24     |
| Meeting Expense        | -\$795.61  |
| Office Expense         | \$26.90    |
| Travel                 | \$48.47    |
| Indirect (111.63%)     | \$2,760.97 |
| Total SRPC Expenses    | \$4,711.97 |

| Cash Match:            |             |
|------------------------|-------------|
| UPWP                   | \$17,370.21 |
| EDA                    | \$4,106.71  |
| Coastal                | \$1,532.92  |
| LSWP                   | \$39.67     |
| GSCH                   | \$1,578.15  |
| CommuteSmart           | \$160.99    |
| ROC Recreation Chapter | \$1,203.36  |
| Total Cash Match       | \$25,992.01 |

| Contract Overages:             |  |  |
|--------------------------------|--|--|
|                                |  |  |
|                                |  |  |
| <b>Total Contract Overages</b> |  |  |

| Total Expenses        | \$30,703.98 |
|-----------------------|-------------|
| <b>Dues Remaining</b> | \$15,585.17 |

NEXT MEETING: December 19, 2023, 8 AM. - 9:00 A.M.

### **Proposals and Grant Applications Tracking**

| Title  | Funder                  | Funding<br>Year(s) | Award \$  | Dues \$  | Application<br>Status | Contract<br>Status      | Description   |
|--|-------------------------|--------------------|-----------|----------|-----------------------|-------------------------|---|
| Milton and Farmington Community Facilities Improvements      | USDA                    | FY2024-<br>2025    | \$149,354 | Dues ¢   | Awarded               | Complete                | Grant funds would allow the two towns to hire a consultant to perform structural, space needs, and other needed assessments of key community facilities. SRPC would retain \$28,454 to administer the grant and conduct project outreach and engagement, \$120,900 would be for building professional consultant costs. |
| <b>Newmarket</b> Waterfront<br>Development Plan              | NHDES Coastal<br>Resil. | FY2024             | \$37,300  |          | Awarded               | Complete                | Prepare a waterfront design and improvement plan<br>for the Town of Newmarket with \$8,000<br>programmed in landscape architect support.  |
| Safe Streets for All ( <b>Region</b> Wide)                   | FHWA                    | FY2024-<br>2025    | \$50,000  | \$13,750 | Awarded               | In Process              | Working in collaboration with NH's MPOs to develop action plans that would make municipalities eligible for the Safe Streets for all implementation grants.   |
| <b>Newmarket</b> Form Based Zoning<br>Code Implementation    | Newmarket/Invest<br>NH  | FY2024             | \$92,500  |          | Awarded               | Complete                | SRPC will partner and contract with Ivy Vann Town Planning (\$73,000) to conduct community engagement and develop a form based code for Newmarket's town center   |
| Town of <b>Milton</b> Nitrogen Source Identification Plans   | NHDES CWSRF             | FY2024             | \$100,000 |          | Awarded               | Contract<br>Forthcoming | Develop a plan for total nitrogen source reductions, from both point source and non-point sources, for the duration of the Great Bay Total Nitrogen General Permit.   |
| <b>Somersworth</b> Early Learning<br>Center YMCA Renovations | NHCDFA CDBG             | FY2024-<br>2025    | \$30,000  |          | Awarded               |                         | SRPC would serve as the grant administer to the City and their subrecipient, the Granite YMCA, who would renovate the existing child care facility to increase capacity. SRPC's admin and grant writing fee is \$30,000 and the \$470,000 balance for construction and improvement costs.                               |
| New Durham Contract Planner                                  | New Durahm              | FY2025             |           |          | Submitted             | NA- App<br>Pending      | Provide contract town planner services including plan review and staff support to the planning board  |
| <b>Northwood</b> Septic System Database                      | NHDES LSWP              | FY2025             | \$29,937  |          | Submitted             | NA- App<br>Pending      | Create a septic system database for several existing water systems  |
| <b>Durham</b> Wagon Hill Living<br>Shorelines Phase 2        | CMZ BIL                 | FY2024-<br>2025    | \$15,870  |          | Withdrawn             | - "                     | Durham is the primary applicant working with NHDES and project partners and seeks to install Phase II of the Living Shoreline at Wagon Hill Farm in Durham, NH. SRPC's role in the project would be to assist with outreach and engagement.   |

|  |                | Funding         |             |         | Application                      | Contract           |   |
|--|----------------|-----------------|-------------|---------|----------------------------------|--------------------|---|
| Title  | Funder         | Year(s)         | Award \$    | Dues \$ | Status                           | Status             | Description   |
| <b>Durham</b> Wagon Hill Living<br>Shorelines Phase 2  | NFWF           | FY2024-<br>2025 | \$15,870    |         | Awarded                          | In Process         | Durham is the primary applicant working with NHDES and project partners and seeks to install Phase II of the Living Shoreline at Wagon Hill Farm in Durham, NH. SRPC's role in the project would be to assist with outreach and engagement. |
| Climate Resilience <b>Regional</b><br>Challenge  | NOAA           | FY2025-<br>2030 | \$1,375,000 |         | Invited to<br>Submit Full<br>App | NA- App<br>Pending | Building capacity and fostering the conditions which support the ability to prepare for, withstand, and recover forward from shocks and stressors. NHDES is the applicant. SRPC would receive a subaward funding 1 FTE for 5 years.         |
| Sunrise Lake Watershed Plan Implementation ( <b>Middleton</b> )                              | NH DES 319     | FY2025          | \$50,000    |         | Invited to<br>Submit Full<br>App | NA- App<br>Pending | Implement four structural BMPs and one non-<br>structural BMP identified in the Sunrise Lake<br>Management Plan   |
| Cocheco River Management Plan<br>(Dover, Farmington, Middleton,<br>New Durham and Rochester) | NHDES 604(b)   | FY2025          | \$30,000    |         | Invited to<br>Submit Full<br>App | NA- App<br>Pending | Development and adoption of a River Corridor<br>Management Plan   |
| <b>Farmington</b> Stormwater Drainage Study Update (Year 2)                                  | Great Bay 2030 | FY2024-<br>2025 | \$90,000    |         | Submitted                        | NA- App<br>Pending | Update Farmington's Stormwater Drainage Study to incorporate new data, evaluate the performance of the existing drainage system, and prioritize infrastructure improvement projects.  |
| Installation of Signage Throughout Watershed (Year 2)  | Great Bay 2030 | FY2024-<br>2025 | \$59,720    |         | Submitted                        | NA- App<br>Pending | Improve public understanding of how local rivers/streams connect to the larger Great Bay estuary system through the installation of educational signage throughout the watershed.   |
| <b>Milton</b> Three Ponds Watershed<br>Management Plan (Year 2)                              | Great Bay 2030 | FY2024-<br>2025 | \$90,000    |         | Submitted                        | NA- App<br>Pending | Development of a watershed-based management plan for Milton Three Ponds to identify and manage environmental stressors impacting water quality and usage of the ponds.  |
| Transformative Planning Grant (Region Wide)  | NHCDFA         | FY2024-<br>2025 | \$20,000    |         | In<br>Development                | NA- App<br>Pending | Develop community-level strategies and planning activities that lead to the development of new project(s) that increase the housing supply  |
| Coastal Flood Risk Summary (Region Wide)   | NHDES/NOAA     | FY2024-26       | \$7,500     |         | In<br>Development                | NA- App<br>Pending | Assist NHDES in an advisory and network partner role to update the Coastal Flood Risk Summary   |

| Application/Proposal Status | Total Award \$ | Pass<br>Through<br>Amt | Net SRPC<br>Funding | # of Applications |
|-----------------------------|----------------|------------------------|---------------------|-------------------|
| Awarded                     | \$288,370      | \$73,000               | \$215,370           | 5                 |
| Submitted                   | \$269,657      | \$77,000               | \$192,657           | 5                 |
| Invited to Submit Full App  | \$1,455,000    |                        | \$1,455,000         | 3                 |
| In Development              | \$27,500       |                        | \$27,500            | 2                 |
| Grand Total                 | \$2,040,527    | \$150,000              | \$1,890,527         | 15                |



# Strafford Regional Planning Commission Executive Committee Meeting 150 Wakefield Street, Conference Room 1A Rochester, NH 03867 November 17, 2023 Meeting Minutes

### 1. Welcome/Introductions

Vice Chair Peter Nelson called the meeting to order at 8:05A.M.

**Members attending in person:** Peter Nelson, Newmarket; Don Hamann, Rochester; Bill Fisher, Farmington; Joe Boudreau, Rochester; Barbara Holstein, Rochester; Tom Crosby, Madbury; John Mullen, Middleton; Michael Bobinsky, Somersworth,

Members attending on Zoom: Katrin Kasper, Lee

Staff attending in person: Jen Czysz

Staff attending on Zoom: Megan Taylor-Fetter, Kyle Pimental,

Guests attending on Zoom: Andrew Gordon, Marcum LLP

### 2. Presentation: FY2023 Draft Audit: Marcum LLP, Andrew Gordon

J. Czysz introduced Andrew Gordon and stated that the audit group Melansen merged into Marcum LLC, and with the reassignment of roles, Andrew was the new lead on this year's audit.

Mr. Gordon started by thanking J. Czysz and K. Foster for their diligence in maintaining the finances and their assistance with the audit preparation. They were a pleasure to work and made the process go smoothly. He highlighted the account balances and trends. He stated that the FY 23 audit did not include a management letter, which typically is the case if there are no issues with internal controls. Safeguarding commissions assets.

Mr. Gordon reviewed the independent audit opinions, the management discussion and analysis and results of operations for the FY. He reviewed the Statement of net Position and Governmental Activities as of June 30, 2023

- J. Czysz-stated that SRPC is updating the operating procedures which will change some of the internal processes.
- P. Nelson asked can we compare trends year to year?

Gordon responded that for the critical success factors, there is nothing from an audit perspective that would say the commission is turning in a negative direction. All final statements are posted to the website. A. Gordon will provide past audit results at future presentations.

There are no new governmental regulations of note for FY 24. The most recent the is the right to use leased assets.

The group thanked Mr. Gordon for his presentation and for his work on the audit.

### 3. Action Items

### a. Approval of the October 20, 2023 Minutes

D. Hamann motioned to approve the October 20, 2023 minutes seconded by T. Crosby. There was no discussion. Motion passed with all members voting in favor.

### **b.** Acceptance of the Draft August Financials

- D. Hamann motioned to approve the draft September financials seconded by T. Crosby. Discussion:
- J. Czysz highlighted the draft August financials.

Balance Sheet: Account balances continue are lower than we would like at this point in the fiscal year due to two factors: late payments from NHDOT and Farmington, that are now resolved, and running at a deficit in the first quarter of FY24

Accounts Receivable: Of the \$194,844 due at the end of September, \$84,491 were the current month's invoices. Another \$86,096 was received in October, including the late DOT payments, leaving a past due balance of \$24,257.

Profit and Loss: September again operated at a loss (\$10,399). Year-to-date, the net loss at the end of September was \$47,479. Factors impacting the profit and loss include not achieving billable targets for the UPWP and environmental projects, compounded by higher indirect rates due to vacation time over the summer and a period of heavier grant writing. This has been reviewed with project managers to help monitor and increase billable time as we enter the 2nd quarter of the fiscal year.

The motion was brought back to the table for a vote. The motion passed with all members voting in favor.

#### c. Acceptance of the Draft FY2023 Audit

M. Bobinsky motioned to approve the draft FY23 Audit seconded by D. Hamann. All members voted in favor, and the motion passed.

Discussion: K. Pimental stated that regarding the indirect rate from a staff perspective, in last two months or so we have applied for 6 grants of which 5 have been selected or asked to submit a full proposal. The total \$300,000, will set us up for FY 25. Sometimes they stack on top of each other. There is a lot of time spent on the grant application side but that will bring in revenue.

### 4. Updates and Discussion Items

### a. Awards, Contracts, and General Business

J. Czysz stated that at the request of the committee, the grant tracker has been reorganized into a table and is set up to produce a report faster.

J. Czysz highlighted the Awards and Contracts. She stated that the indirect rate as of July 1, 2023 is 111.63%. As of the end of September, we are operating at 125.4%.

### **b.** Monthly Minors

- C. Lentz reviewed the monthly minors. He stated there are just a few this month:
  - Barrington's sidewalk project had a typo and there are no changes to funding.
  - COAST, changes to 2 projects include shifting the fiscal year forward and a phase shift.
  - Statewide Culvert project which has no child project changes in our region.

### c. Other Matters

There were no other matters discussed.

### d. Adjournment

B. Fisher motioned to adjourn seconded by D. Hamann. All in favor. Meeting adjourned at 9:00 AM

## Strafford Regional Planning Commission Balance Sheet

| ASSETS Current Assets  |                        |
|--|------------------------|
| Checking/Savings   |                        |
| <b>FSB Checking</b> 59,928.46 202,486.66 -14   | 2,558.20 1<br>5,271.34 |
| <b>Total Checking/Savings</b> 91,252.81 299,082.35 -20   | 7,829.54               |
| Accounts Receivable Accounts Receivable 217,302.33 99,132.75 11  | 8,169.58               |
| <b>Total Accounts Receivable</b> 217,302.33 99,132.75 11   | 8,169.58               |
|  | 322.43                 |
| Prepaid Insurance (P & L)         5,260.00         0.00         5,2           Prepaid training         600.00         600.00         600.00  | 260.00 3<br>0.00       |
| Total Prepaid Expenses 8,273.58 1,691.15   | 6,582.43               |
| Prepaid software support         5,399.45         3,536.72   | 1,862.73               |
| Total Other Current Assets         13,673.03         5,227.87  | 8,445.16               |
| <b>Total Current Assets</b> 322,228.17 403,442.97 -8   | 1,214.80               |
| Fixed Assets Right of Use Asset - Building Accumulated Amortization - Buil -63,229.99 -25,761.00 -37,4 Right of Use Asset - Building - Ot 112,410.00 112,410.00                                    | 68.99<br>0.00          |
| Total Right of Use Asset - Building 49,180.01 86,649.00 -3   | 7,468.99               |
| Vehicles         -19,597.42         -13,861.54         -5,7           Ford Transit         22,943.35         22,943.35   | 735.88<br>0.00         |
| <b>Total Vehicles</b> 3,345.93 9,081.81  | 5,735.88               |
| Property and Equipment Accumulated Depreciation -16,903.40 -15,745.44 -1,1 Equipment Purchase  | 57.96                  |
| Al Traffic Counter       9,830.00       0.00       9,830         Pyro Traffic Count System       7,540.00       0.00       7,540         Lenova Think Server       3,983.04       3,983.04       0 |                        |
| Total Equipment Purchase         33,115.44         15,745.44         17,3  | 70.00                  |

## Strafford Regional Planning Commission Balance Sheet

|   | Oct 31, 23  | Oct 31, 22   | \$ Change   |
|---|---|--|---|
| Total Property and Equipment  | 16,212.04   | 0.00   | 16,212.04   |
| Total Fixed Assets  | 68,737.98   | 95,730.81  | -26,992.83  |
| TOTAL ASSETS  | 390,966.15  | 499,173.78   | -108,207.63   |
| LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards FSB Credit Card   | 456.35  | 1,000.91   | -544.56   |
| Total Credit Cards  | 456.35  | 1,000.91   | -544.56   |
| Other Current Liabilities FY24 Dues in Advance Building Lease Liab Current FY23 Dues in Advance Current Portion of Lease Payabl Benefits payable Simple IRA payable | 92,548.22<br>19,039.94<br>0.00<br>3,002.44<br>48.00     | 0.00<br>18,408.23<br>86,805.52<br>3,248.58<br>48.00          | 92,548.22<br>631.71<br>-86,805.52<br>-246.14                  |
| Total Benefits payable  | 48.00   | 48.00  | 0.00  |
| Contract Revenue In Advance Payroll Liabilities FSA Payable FUTA Social Security Payable Payroll Liabilities - Other  | 47,818.11<br>-752.00<br>30.41<br>0.02<br>4,482.38       | 34,412.59<br>0.00<br>30.41<br>-0.02<br>1,127.97              | 13,405.52 8  -752.00  0.00  0.04  3,354.41                    |
| Total Payroll Liabilities   | 3,760.81  | <br>1,158.36   | 2,602.45  |
| Total Other Current Liabilities   | 166,217.52  | 144,081.28   | 22,136.24   |
| Total Current Liabilities   | 166,673.87  | 145,082.19   | 21,591.68   |
| Long Term Liabilities Building Lease Liab Non Current Lease Payable - Ford Motor Cred Accrued expenses Accrued Payroll Accrued Vacation Annual Audit Accrual        | 31,868.00<br>0.00<br>20,053.38<br>42,764.92<br>7,000.00 | 60,268.00<br>4,673.84<br>51,939.13<br>42,091.38<br>20,333.36 | -28,400.00<br>-4,673.84<br>-31,885.75<br>673.54<br>-13,333.36 |
| Total Accrued expenses  | 69,818.30   | 114,363.87   | -44,545.57 <sup>10</sup>                                      |
| Total Long Term Liabilities   | 101,686.30  | 179,305.71   | -77,619.41  |
| Total Liabilities   | 268,360.17  | 324,387.90   | -56,027.73  |

## Strafford Regional Planning Commission Balance Sheet

|                            | Oct 31, 23 | Oct 31, 22 | \$ Change    |
|----------------------------|------------|------------|--------------|
| Equity                     |            |            | _            |
| Retained Earnings          | 167,769.00 | 176,019.32 | -8,250.32 11 |
| Net Income                 | -45,163.02 | -1,233.44  | -43,929.58   |
| Total Equity               | 122,605.98 | 174,785.88 | -52,179.90   |
| TOTAL LIABILITIES & EQUITY | 390,966.15 | 499,173.78 | -108,207.63  |

### 10:48 AM 11/15/23 Accrual Basis

## Strafford Regional Planning Commission Balance Sheet

| 1.  | Checking: In the current year, the payment of the July and August UPWP reimbursement request (over \$75,000) was not received until mid-October. There has been conversation with NHDOT about the reimbursement submission process to expedite payment in the future. Contractor payments of approximately \$35,000 are booked, but are being held for distribution, pending payment from Farmington for their HOP grant, which was received mid-November for the Jul-Sep invoices. Town of Milton still has not paid the FY24 dues.                                   |
|-----|--|
| 2.  | Accounts Receivable: See the Accounts Receivable Aging Summary Comments for details.   |
| 3.  | Prepaid Insurance: In the prior year, and through August of the current year, monthly payments were made to Primex for Property and Liability Insurance. In September, we were instructed that effective January 1, 2024, Primex will no longer accept monthly payments. As a result, the Property and Liability Insurance balance was paid in full for FY24, and a monthly entry is being made to record monthly Property and Liability Insurance expense.  |
| 4.  | Prepaid Software: New website plug-ins, social media tools, and ArcGIS plug-ins have been added (Trimble, Audio Eye, Buffer, Community Viz).   |
| 5.  | Right of Use Asset: Effective for fiscal year 2022, a new Government Accounting method was introduced, called GASB 87. It requires total lease payments to be recorded as a liability, and a monthly expense is recorded as Amortization (previously Rent expense). The balance on the Balance Sheet reflects the Amortization expense accumulated during fiscal year 2022 through July 2023. The Amortization for this fiscal year is recorded at \$2,341.39 for July, and \$2,341.87 per month for the remainder of the fiscal year. See the Profit and Loss report. |
| 6.  | Vehicle: The vehicle was purchased in June of 2020. Depreciation is accumulated monthly, over 48 months, at a rate of \$477.99 per month. Balance sheet items continue to accumulate from year to year, so this fiscal year's balance for Accumulated Depreciation is from the start of the lease through the current month.   |
| 7.  | Equipment Purchase: The FY23 audit resulted in traffic count equipment being reclassified from the profit and loss as an expense, to the balance sheet as two separate assets. The cost is being recorded monthly to the profit and loss statement as depreciation expense. Since the Al Traffic Counter and Pyro Traffic Count System was paid by NHDOT, the depreciation is being posted to LTA but is not being applied to dues income, nor is it reimbursable as an indirect cost.   |
| 8.  | Contract Revenue in Advance: Current year balance = ROC RFP \$4,928, GSCH -\$233, Housing Navigator \$29,795, EDA \$13,328. GSCH has agreed to pay over and above the original contract amount as a reimbursable invoice, which is planned to be submitted in November. Invoices are billed monthly to income on the profit and loss and applied to reduce the Contract Revenue in Advance balance.  |
| 9.  | Long-Term Liabilities: Building Lease Liab Non Current and Lease Payable-Ford Motor Credit reflect the remainder of the lease liability for the rented office space, and the amount of lease payments due on the transit, to be paid in future fiscal years. Lease payments expected to be paid in the current fiscal year are reflected in the Other Current Liabilities section of the Balance Sheet. The final lease payment on the vehicle is May, 2024.   |
| 10. | Accrued Expenses: These amounts are adjusted at year-end and reflect wages paid in FY24 worked in FY23 and half of the Paid Time Off (PTO) hours accrued by staff at 6/30/23. The annual audit accrual is the FY23 audit charge, as stated in the FY23 audit engagement letter. These amounts will be updated again at year-end as part of the FY24 close-out.   |
| 11. | Retained Earnings: Cumulative posting of net income from all prior years.  |
|     |  |

## **Strafford Regional Planning Commission** A/R Aging Summary As of October 31, 2023

|  | Current              | 1 - 30       | 31 - 60          | 61 - 90          | > 90         | TOTAL                 |
|--|----------------------|--------------|------------------|------------------|--------------|-----------------------|
| 2000 LTA (Local Technical Assistance)                  |                      |              |                  |                  |              |                       |
| 2100 Dues<br>2109 Town of Milton dues                  | 0.00                 | 0.00         | 0.00             | 0.00             | 5,591.27     | 5,591.27              |
| Total 2100 Dues  | 0.00                 | 0.00         | 0.00             | 0.00             | 5,591.27     | 5,591.27              |
| 2200 PLUR Books<br>2209 Town of Milton PLUR            | 0.00                 | 0.00         | 0.00             | 0.00             | 0.00         | 0.00                  |
| Total 2200 PLUR Books                                  | 0.00                 | 0.00         | 0.00             | 0.00             | 0.00         | 0.00                  |
| 2000 LTA (Local Technical Assistance) - Ot             | 0.00                 | 0.00         | 0.00             | 0.00             | 0.00         | 0.00                  |
| Total 2000 LTA (Local Technical Assistance)            | 0.00                 | 0.00         | 0.00             | 0.00             | 5,591.27     | 5,591.27              |
| 3100 Town of Barrington<br>3104 Barrington MP-Housing  | 6,431.14             | 0.00         | 3,639.78         | 0.00             | 0.00         | 10,070.92             |
| Total 3100 Town of Barrington                          | 6,431.14             | 0.00         | 3,639.78         | 0.00             | 0.00         | 10,070.92             |
| 3500 Town of Farmington<br>3507 FAR HOP Grant          | 12,183.72            | 0.00         | 12,846.28        | 6,654.56         | 7,205.00     | 38,889.56             |
| 3506 Farmington Tax Maps<br>3501 FAR Circuit Rider     | 1,008.86<br>4,696.63 | 0.00<br>0.00 | 0.00<br>3,659.65 | 0.00<br>4,286.98 | 0.00<br>0.00 | 1,008.86<br>12,643.26 |
| Total 3500 Town of Farmington                          | 17,889.21            | 0.00         | 16,505.93        | 10,941.54        | 7,205.00     | 52,541.68             |
| 4200 Town of Northwood<br>4201 NOR Circuit Rider       | 3,922.27             | 0.00         | 1,897.04         | 0.00             | 0.00         | 5,819.31              |
| Total 4200 Town of Northwood                           | 3,922.27             | 0.00         | 1,897.04         | 0.00             | 0.00         | 5,819.31              |
| 4300 Town of Nottingham<br>4301 NOT Circuit Rider      | 1,251.25             | 0.00         | 0.00             | 0.00             | 0.00         | 1,251.25              |
| Total 4300 Town of Nottingham                          | 1,251.25             | 0.00         | 0.00             | 0.00             | 0.00         | 1,251.25              |
| 4400 City of Rochester<br>4403 ROC Rec MP              | 1,946.00             | 0.00         | 2,627.61 5       | 0.00             | 0.00         | 4,573.61              |
| 4402 UPWP ROC Sidewalk Assess                          | 0.00                 | 0.00         | 0.00             | 0.00             | 0.00         | 0.00                  |
| Total 4400 City of Rochester                           | 1,946.00             | 0.00         | 2,627.61         | 0.00             | 0.00         | 4,573.61              |
| 4600 City of Somersworth<br>4605 SOM MP & Audit        | 1,889.54             | 0.00         | 0.00             | 0.00             | 0.00         | 1,889.54              |
| Total 4600 City of Somersworth                         | 1,889.54             | 0.00         | 0.00             | 0.00             | 0.00         | 1,889.54              |
| 4700 Town of Strafford<br>4701 Strafford Circuit Rider | 2,902.70             | 0.00         | 0.00             | 0.00             | 0.00         | 2,902.70              |

## **Strafford Regional Planning Commission** A/R Aging Summary As of October 31, 2023

|   | Current   | 1 - 30       | 31 - 60        | 61 - 90      | > 90           | TOTAL                         |
|---|-----------|--------------|----------------|--------------|----------------|-------------------------------|
| Total 4700 Town of Strafford  | 2,902.70  | 0.00         | 0.00           | 0.00         | 0.00           | 2,902.70                      |
| 4800 Town of Wakefield<br>4803 WAK NBRC Union Hotel Grant Admin<br>4801 Wakefield Circuit Rider | 0.00      | 0.00<br>0.00 | 0.00<br>747.50 | 0.00<br>0.00 | 519.86<br>0.00 | 519.86 <sup>6</sup><br>747.50 |
| Total 4800 Town of Wakefield  | 0.00      | 0.00         | 747.50         | 0.00         | 519.86         | 1,267.36                      |
| 5310 Lamprey River LAC  | 0.00      | 0.00         | 0.00           | 0.00         | 0.00           | 0.00                          |
| 6000 Business and Economic Affairs<br>6004 FY2024-2025 TBG                                      | 2,293.47  | 0.00         | 0.00           | 0.00         | 0.00           | 2,293.47                      |
| Total 6000 Business and Economic Affairs  | 2,293.47  | 0.00         | 0.00           | 0.00         | 0.00           | 2,293.47                      |
| 6100 NH DES<br>6104 Coastal 24  | 1,351.08  | 0.00         | 1,059.89 7     | 0.00         | 0.00           | 2,410.97                      |
| Total 6100 NH DES   | 1,351.08  | 0.00         | 1,059.89       | 0.00         | 0.00           | 2,410.97                      |
| 6500 DEPT OF SAFETY (OEM)<br>6502 BRIC DUR MID MIL NOT STR                                      | 5,280.00  | 0.00         | 4,350.00 8     | 0.00         | 0.00           | 9,630.00                      |
| Total 6500 DEPT OF SAFETY (OEM)   | 5,280.00  | 0.00         | 4,350.00       | 0.00         | 0.00           | 9,630.00                      |
| 6600 CDFA-CDBG Grant Administration<br>6602 CDBG Gafney Home                                    | 1,023.83  | 0.00         | 0.00           | 0.00         | 0.00           | 1,023.83                      |
| Total 6600 CDFA-CDBG Grant Administration   | 1,023.83  | 0.00         | 0.00           | 0.00         | 0.00           | 1,023.83                      |
| 6800 NH Housing Authority<br>6802 Housing Navigator   | 0.00      | 34,310.21 9  | 0.00           | 0.00         | 0.00           | 34,310.21                     |
| Total 6800 NH Housing Authority   | 0.00      | 34,310.21    | 0.00           | 0.00         | 0.00           | 34,310.21                     |
| 7100 EPA<br>7111 Brownfields 24-28  | 1,028.51  | 0.00         | 0.00           | 0.00         | 0.00           | 1,028.51                      |
| Total 7100 EPA  | 1,028.51  | 0.00         | 0.00           | 0.00         | 0.00           | 1,028.51                      |
| 8000 DOT UPWP<br>8002 UPWP 24-25  | 40,264.09 | 0.00         | 40,433.61      | 0.00         | 0.00           | 80,697.70                     |
| Total 8000 DOT UPWP   | 40,264.09 | 0.00         | 40,433.61 10   | 0.00         | 0.00           | 80,697.70                     |
| DOT_UPWP 2010-2011  | 0.00      | 0.00         | 0.00           | 0.00         | 0.00           | 0.00                          |
| TOTAL   | 87,473.09 | 34,310.21    | 71,261.36      | 10,941.54    | 13,316.13      | 217,302.33                    |

10:52 AM 11/15/23

## Strafford Regional Planning Commission A/R Aging Summary As of October 31, 2023

| 1.  | Milton Dues: We received an email in late October stating that the dues will be paid.  |
|-----|--|
| 2.  | Farmington HOP: \$26,705.84 received in November.  |
| 3.  | Farmington Circuit Rider: \$3659.65 received in November. I have followed up with Kelly Heon regarding the outstanding August invoice.           |
| 4.  | Northwood Circuit Rider: \$1,897.04 received in November.  |
| 5.  | Rochester Rec MP: I have followed up regarding the September outstanding invoice.  |
| 6.  | Wakefield NBRC Union Hotel: Wakefield has received a partial notice to proceed and Blair Haney and I will be processing the outstanding invoice. |
| 7.  | Coastal 24: \$1,058.89 received in November.   |
| 8.  | BRIC: \$4,350.00 received in November.   |
| 9.  | Housing Navigator: \$34,310.21 received in November.   |
| 10. | DOT UPWP: \$40,433.61 received in November.  |

|  | Oct 23       | Oct 22    | \$ Change             |
|--|--------------|-----------|-----------------------|
| Ordinary Income/Expense                                |              |           |                       |
| Income   |              |           |                       |
| 2000 SRPC Membership Dues                              | 11,568.53    | 10,896.22 | 672.31                |
| SRPC Revenue   |              |           |                       |
| Municipal and NonProfit Revenue                        | 40 400 70    | 0.00      | 40 400 70             |
| 3507 FAR HOP Grant                                     | 12,183.72    | 0.00      | 12,183.72             |
| 3104 BAR Housing MP Chapter                            | 6,431.14     | 0.00      | 6,431.14              |
| 4605 SOM MP and Audit                                  | 1,889.54     | 0.00      | 1,889.54              |
| 4403 ROC Rec Chapter                                   | 2,296.29     | 0.00      | 2,296.29              |
| 3103 BAR Land Use Chapter                              | 0.00         | 757.50    | -757.50               |
| 3501 FAR Circuit Rider                                 | 4,696.63     | 3,749.38  | 947.25                |
| 3506 FAR Tax Maps FY23                                 | 1,008.86     | 0.00      | 1,008.86              |
| 4201 NORPlanning Services                              | 3,922.27     | 2,675.00  | 1,247.27              |
| 4301 NOT Circuit Rider                                 | 1,251.25     | 3,306.25  | -2,055.00             |
| 4303 Nottingham Trail Maps                             | 0.00         | 870.00    | -870.00               |
| 4701 Strafford Circuit Rider                           | 2,902.70     | 2,046.25  | 856.45                |
| 4703 STR MP Update                                     | 0.00         | 3,666.25  | -3,666.25             |
| 5151 GSCH - Tufts                                      | 0.00         | 474.30    | -474.30               |
| 3504 FAR Tax Map Updates                               | 0.00         | 874.25    | -874.25               |
| Total Municipal and NonProfit Revenue                  | 36,582.40    | 18,419.18 | 18,163.22             |
| Total SRPC Revenue                                     | 36,582.40    | 18,419.18 | 18,163.22             |
| Federal Agencies Incl EDD                              |              |           |                       |
| 7111 EPA Brownfields FY24-28                           | 10,435.95    | 0.00      | 10,435.95             |
|  |              |           | ·                     |
| 7003 EDD Planning Partnership                          | 11,198.08    | 12,570.27 | -1,372.19             |
| Total Federal Agencies Incl EDD                        | 21,634.03    | 12,570.27 | 9,063.76              |
| State Award Revenue                                    |              |           |                       |
| 6802 NHHA Housing Navigator Dept of Bus & Econ Affairs | 9,697.04     | 0.00      | 9,697.04              |
| 6004 TBG 24-25   | 2,293.47     | 0.00      | 2,293.47              |
| 6001 TBG 22-23   | 0.00         | 1,159.59  | -1,159.59             |
| 6002 ARPA RHNA   | 0.00         | 7,313.27  | -7,313.27             |
| 6003 CEDR  | 0.00         | 640.86    | -640.86               |
| Total Dept of Bus & Econ Affairs                       | 2,293.47     | 9,113.72  | -6,820.25             |
| NHDES  |              |           |                       |
| 6104 Coastal 24  | 1,801.45     | 0.00      | 1,801.45              |
| 6103 Coastal FY23                                      | 0.00         | 3,147.73  | -3,147.73             |
|  |              | ,         | •                     |
| 6151 Project of Special Merit                          | 0.00<br>0.00 | 2,027.09  | -2,027.09<br>4,019.27 |
| 6304 LSWP - Aquifers                                   |              | 4,918.37  | -4,918.37             |
| Total NHDES  | 1,801.45     | 10,093.19 | -8,291.74             |
| CDFA   |              |           |                       |

|   | Oct 23                                 | Oct 22                                       | \$ Change                               |
|---|--|--|---|
| 6601 CDBG Grant   | 1,023.83                               | 0.00   | 1,023.83                                |
| Total CDFA  | 1,023.83                               | 0.00   | 1,023.83                                |
| Pre-Disaster Mitigation<br>6502 BRIC20  | 7,040.00                               | 5,166.56                                     | 1,873.44                                |
| Total Pre-Disaster Mitigation   | 7,040.00                               | 5,166.56                                     | 1,873.44                                |
| Total State Award Revenue   | 21,855.79                              | 24,373.47                                    | -2,517.68                               |
| MPO Revenue<br>NH DOT<br>8002 UPWP 24-25<br>8001 UPWP 22-23   | 44,737.88<br>0.00                      | 0.00<br>39,359.22                            | 44,737.88<br>-39,359.22                 |
| Total NH DOT  | 44,737.88                              | 39,359.22                                    | 5,378.66                                |
| Total MPO Revenue   | 44,737.88                              | 39,359.22                                    | 5,378.66                                |
| Contra Income Cash Match Cash Match ROC Rec Chapter Cash Match GSCH Coastal Cash Match LSWP Cash Match LSWP SRPC Cash Match | -350.29<br>0.00<br>-450.37             | 0.00<br>-78.60<br>-702.37<br>-362.99         | -350.29<br>78.60<br>252.00<br>362.99    |
| Total LSWP Cash Match   | 0.00                                   | -362.99                                      | 362.99                                  |
| EDD Cash Match<br>DOT Cash Match  | -1,523.05                              | -1,295.72                                    | -227.33                                 |
| BAR Cash Match<br>DOT Cash Match - Other  | 0.00<br>-4,473.79                      | 98.72<br>-3,935.92                           | -98.72<br>-537.87                       |
| Total DOT Cash Match  | -4,473.79                              | -3,837.20                                    | -636.59                                 |
| Total Contra Income Cash Match  | -6,797.50                              | -6,276.88                                    | -520.62                                 |
| Contra Income InKind/Soft Match<br>In-Kind Coastal Match<br>IK LSWP<br>In-Kind EDD Match<br>In-Kind HazMit Match            | 0.00<br>0.00<br>-3,623.79<br>-1,760.00 | -338.25<br>-322.88<br>-6,091.64<br>-1,291.64 | 338.25<br>322.88<br>2,467.85<br>-468.36 |
| Total Contra Income InKind/Soft Match   | -5,383.79                              | -8,044.41                                    | 2,660.62                                |
| Contract Overage  | 0.00                                   | -32.25                                       | 32.25                                   |
| Total Income  | 124,197.34                             | 91,264.82                                    | 32,932.52                               |
| Gross Profit  | 124,197.34                             | 91,264.82                                    | 32,932.52                               |

|                             | Oct 23    | Oct 22    | \$ Change   |
|-----------------------------|-----------|-----------|-------------|
| Expense                     |           |           |             |
| Personnel Expenses          |           |           |             |
| Salary and Wages            | 76,256.19 | 65,568.29 | 10,687.90   |
| Downell Evnences            |           |           |             |
| Payroll Expenses PFML       | 1,547.19  | 0.00      | 1,547.19    |
| Dental insurance expense    | 721.99    | 431.27    | 290.72      |
| Health incentive            | 90.00     | 0.00      | 90.00       |
|                             | 11.121.84 | 5.714.77  | 5.407.07    |
| Health Insurance expense    | 124.61    | 114.07    | 10.54       |
| Life Insurance expense      | 69.97     | 60.30     | 9.67        |
| LTD Insurance expense       |           |           | 42.26       |
| STD insurance expense       | 249.31    | 207.05    |             |
| Payroll Processing Fees     | 276.00    | 229.75    | 46.25       |
| Pension expense             | 2,086.78  | 1,758.91  | 327.87      |
| Unemployment expense        | 207.67    | 164.08    | 43.59       |
| Workers Compensation        | 157.50    | 159.08    | -1.58       |
| Payroll Taxes               | 4.070.70  | 000.00    | 400.50      |
| Medicare Expense            | 1,072.76  | 933.23    | 139.53      |
| Social Security expense     | 4,587.00  | 3,990.35  | 596.65      |
| Payroll Taxes - Other       | 0.03      | -0.03     | 0.06        |
| Total Payroll Taxes         | 5,659.79  | 4,923.55  | 736.24      |
| Total Payroll Expenses      | 22,312.65 | 13,762.83 | 8,549.82    |
| Dues and Subscriptions      | 393.01    | 427.36    | -34.35      |
| Staff Training and Seminars | 398.38    | 1,177.62  | -779.24     |
| Total Personnel Expenses    | 99,360.23 | 80,936.10 | 18,424.13 5 |
|                             |           |           |             |
| Equipment expense           | 005.00    | 040.05    | E 4 E       |
| Copier Maintenance Contract | 325.00    | 319.85    | 5.15        |
| Software expense            | 400.00    | 455.05    | 00.00       |
| ArcInfo/View software       | 483.33    | 455.25    | 28.08       |
| Office Software             | 40.47     | 0.00      | 40.47       |
| AudioEye                    | 49.17     | 0.00      | 49.17       |
| Buffer                      | 30.00     | 0.00      | 30.00       |
| Community Viz               | 72.88     | 0.00      | 72.88       |
| Trimble SketchUp            | 62.42     | 0.00      | 62.42       |
| iDrive                      | 0.00      | 66.63     | -66.63      |
| Timesheet Software          | 140.00    | 140.00    | 0.00        |
| Survey Monkey               | 75.00     | 66.23     | 8.77        |
| Zoom                        | 45.83     | 58.32     | -12.49      |
| Adobe In Design             | 86.88     | 96.97     | -10.09      |
| Anti-virus software         | 0.00      | 40.85     | -40.85      |
| Constant Contact            | 130.50    | 85.50     | 45.00       |
| DropBox                     | 0.00      | 11.99     | -11.99      |
| Microsoft Office 365        | 225.00    | 212.50    | 12.50       |

|  | Oct 23                   | Oct 22                   | \$ Change                       |
|--|--------------------------|--------------------------|---------------------------------|
| Total Office Software  | 917.68                   | 778.99                   | 138.69                          |
| Total Software expense   | 1,401.01                 | 1,234.24                 | 166.77                          |
| Total Equipment expense  | 1,726.01                 | 1,554.09                 | 171.92                          |
| Fixed Expenses Equipment Depreciation Amortization-Building Insurance  | 289.50<br>2,341.87       | 0.00<br>0.00             | 289.50<br>2,341.87 <sup>6</sup> |
| Liability Insurance  | 657.50                   | 597.75                   | 59.75                           |
| Total Insurance  | 657.50                   | 597.75                   | 59.75                           |
| Rent<br>Vehicle Expenses   | 150.01                   | 228.00                   | -77.99                          |
| Depreciation Expense Vehicle Gas & Repairs Vehicle Interest  | 477.99<br>80.83<br>16.37 | 477.99<br>39.32<br>39.80 | 0.00<br>41.51<br>-23.43         |
| Total Vehicle Expenses   | 575.19                   | 557.11                   | 18.08                           |
| Total Fixed Expenses   | 4,014.07                 | 1,382.86                 | 2,631.21                        |
| Communications Postage and Delivery Telephone and Internet Website maintenance and updates Website and logo design | 9.65<br>426.39<br>17.98  | 17.99<br>421.61<br>8.44  | -8.34<br>4.78<br>9.54           |
| Total Website maintenance and updat  | <br>17.98                | 8.44                     | 9.54                            |
| Total Communications   | 454.02                   | 448.04                   | 5.98                            |
| Administrative<br>Interest Expense   | 5.24                     | 0.00                     | 5.24                            |
| Library & Planning Books Office Expense Office Supplies  | 0.00<br>236.93           | -210.60<br>915.41        | 210.60<br>-678.48               |
| Plotter Ink and Supplies<br>Office Supplies - Other  | 206.47<br>79.43          | 100.00<br>396.88         | 106.47<br>-317.45               |
| Total Office Supplies  | 285.90                   | 496.88                   | -210.98                         |
| Professional Fees<br>Accounting, Audit   | 1,000.00                 | 1,333.33                 | -333.33                         |
| Total Professional Fees  | 1,000.00                 | 1,333.33                 | -333.33                         |
| Travel & Ent   |                          |                          |                                 |

|  | Oct 23     | Oct 22    | \$ Change |
|--|------------|-----------|-----------|
| Travel   | 621.09     | 428.76    | 192.33    |
| Total Travel & Ent   | 621.09     | 428.76    | 192.33    |
| Total Administrative                                       | 2,149.16   | 2,963.78  | -814.62   |
| Contract Labor IT and Network support Pass Through Expense | 2,009.00   | 701.25    | 1,307.75  |
| FAR HOP Consultant   | 11,313.75  | 0.00      | 11,313.75 |
| Total Pass Through Expense                                 | 11,313.75  | 0.00      | 11,313.75 |
| Total Contract Labor                                       | 13,322.75  | 701.25    | 12,621.50 |
| Total Expense  | 121,026.24 | 87,986.12 | 33,040.12 |
| Net Ordinary Income  | 3,171.10   | 3,278.70  | -107.60   |
| Other Income/Expense Other Income Interest Income          | 13.59      | 20.94     | -7.35     |
| Total Other Income   | 13.59      | 20.94     | -7.35     |
| Net Other Income   | 13.59      | 20.94     | -7.35     |
| Net Income   | 3,184.69   | 3,299.64  | -114.95   |

### 10:57 AM 11/15/23 Accrual Basis

## Strafford Regional Planning Commission Profit & Loss

| 1. | Municipal revenue: Municipal revenue streams continue to increase with the addition of Housing Opportunity Planning (HOP) grants, and several master plan updates.  |
|----|---|
| 2. | Federal Agencies: The CARES Act grant ended in the fall 2022. A new Brownfields grant started 7/1/23, and the bidding process for an engineering firm has been initiated. The first billing for the Brownfields grant was completed in October.   |
| 3. | State Awards Revenue: Extensive work is being completed for the Housing Navigator project. The ARPA RHNA grant was closed out in December, 2022, and the CEDR grant closed out at the end of June 2023. Several of the NHDES projects are task based and cannot be billed until 50% or 100% of tasks are completed. Revenue may not match costs for work done during the interir UNH contracts have been awarded for three new PREPA projects – Dover, Lee and Somersworth. Given the changing nature of the state contract "portfolio", it is hard to compare each contract from one fiscal year to another. |
| 4. | MPO Revenue: The new UPWP contract started 7/1/23 for another two-year cycle.   |
| 5. | Personnel Costs: Over the past couple of years, salaries have been slowly increased to better reflect labor market conditions and to encourage employee retention. In the current year, benefits expenses have risen due to increases in insurance costs and the addition of Paid Family and Medical Leave benefits.  |
| 6. | Amortization: As a result of the new GASB rules pertaining to the accounting of lease obligations, the rent check is now split between the current liability portion on the balance sheet, and a small amount of "interest" per the audit calculations, coded to rent expense. The bulk of what was previously rent expense is now reflected in a monthly journal entry and is coded as amortization. For August of this year, \$2,341.87 is coded to amortization and \$163.19 is coded to rent for total office space expense of \$2,505.06, as compared to the \$2,500 per month actual lease payment.     |
| 7. | IT and Network Support: A new IT provider was contracted and began work in January. Current fiscal year cost is to maintain the Cybersecurity framework \$1,050 per month, the base monthly maintenance fee of \$449 per month, and Security Stack Plan of \$510 (based on a per computer charge) per month.  |
| 8. | Pass Through Expenses: These are contingent on contracts in effect, and the timing of contractor invoices for each month. The EDA CARES contract concluded in the fall of 2022, and the new Brownfields grant is in the procurement process for engineering services bids.  |
|    |   |

### **Strafford Regional Planning Commission** Income by Customer October 2023

| Date   | Name                                    | Memo  | Amount           |
|--|---|---|------------------|
|  | ocal Technica<br>2000 LTA (             | al <b>Assistance)</b><br>Dues 138822.39 (LESS BRK) = 11568.56 JULY, 11568.53 AUG-JUN 24 | 11,568.53        |
| Total 2000 L1                                      | `<br>ΓΑ (Local Tecl                     | nnical Assistance)  | 11,568.53        |
| 3100 Town o  | •                                       |   | ,                |
|  | •                                       | Barrington Master Plan - Housing Chapter - October 2023                                 | 6,431.14         |
| Total 3104   | Barrington MI                           | P-Housing   | 6,431.14         |
| Total 3100 To                                      | own of Barring                          | ton   | 6,431.14         |
| 3507 FAR   | of Farmington<br>HOP Grant<br>3500 Town | Farmington Housing Opportunity Planning (HOP) Grant Progress Billing - October 2023     | 12,183.72        |
| Total 3507   | FAR HOP Gr                              | ant   | 12,183.72        |
| 10/31/20 3   |   | laps CY 2023 Tax Maps - Stephen Geis CY 2023 Tax Maps - Jackson Rand                    | 608.90<br>399.96 |
| Total 3506   | Farmington T                            | ax Maps   | 1,008.86         |
|  | Circuit Rider<br>3500 Town              | Progress Billing - Farmington Circuit Rider - October 2023                              | 4,696.63         |
| Total 3501   | FAR Circuit R                           | Rider   | 4,696.63         |
| Total 3500 To                                      | own of Farmin                           | gton  | 17,889.21        |
|  | f Northwood                             |   |                  |
|  | Circuit Rider<br>1200 Town              | Progress Billing - Northwood Circuit Rider - October 2023                               | 3,922.27         |
| Total 4201   | NOR Circuit F                           | Rider   | 3,922.27         |
| Total 4200 To                                      | own of Northw                           | ood   | 3,922.27         |
| 4301 NOT   | of Nottingham<br>Circuit Rider          |   | 4.054.05         |
|  |   | Progress Billing - Nottingham Circuit Rider - October 2023                              | 1,251.25         |
|  | NOT Circuit F                           |   | 1,251.25         |
|  | own of Notting                          | ham   | 1,251.25         |
| <b>4400 City of</b><br><b>4403 ROC</b><br>10/31/20 | Rec MP                                  | Rochester Recreation Master Plan Chapter - October 2023                                 | 2,296.29         |

## **Strafford Regional Planning Commission** Income by Customer October 2023

| Date         | Name                             | Memo   | Amount                |
|--------------|----------------------------------|--|-----------------------|
| 10/31/20     | 4400 City of                     | Cash Match - Rochester Recreation Chapter  | -350.29               |
| Total 440    | 3 ROC Rec MP                     |  | 1,946.00              |
| Total 4400 ( | City of Rocheste                 | er   | 1,946.00              |
| 4605 SOI     | f Somersworth M MP & Audit       | Somersworth Housing Master Plan Chapter and Regulatory Framework Audit - Octobe                | 1,889.54              |
|              | 5 SOM MP & A                     |  | 1,889.54              |
|              |                                  |  |                       |
|              | City of Somersw                  | orth   | 1,889.54              |
|              | of Strafford<br>afford Circuit R | ider   |                       |
| 10/31/20     | 4700 Town                        | Progress Billing - Strafford Circuit Rider - October 2023                                      | 2,902.70              |
| Total 470    | 1 Strafford Circ                 | uit Rider  | 2,902.70              |
| Total 4700   | Town of Straffor                 | d  | 2,902.70              |
|              | ess and Econo                    | omic Affairs   |                       |
| 10/31/20     | 6000 Busin                       | Targeted Block Grant 24-25 - Progress Billing - October 2023                                   | 2,293.47              |
| Total 600    | 4 FY2024-2025                    | TBG  | 2,293.47              |
| Total 6000 I | Business and E                   | conomic Affairs  | 2,293.47              |
| 6100 NH DI   | _                                |  |                       |
|              | 6100 NH D<br>6100 NH D           | Coastal Technical Assistance Grant 23-306-09 - Progress Billing - October 2023 Cash Match      | 1,801.45<br>-450.37   |
| Total 610    | 4 Coastal 24                     |  | 1,351.08              |
| Total 6100 I | NH DES                           |  | 1,351.08              |
|              | OF SAFETY (C                     |  |                       |
|              |                                  | 23BRIC20 4393 Progress Billing - October 2023<br>In Kind Match for Hazard Mitigation contracts | 7,040.00<br>-1,760.00 |
| Total 650    | 2 BRIC DUR M                     | ID MIL NOT STR   | 5,280.00              |
| Total 6500 I | DEPT OF SAFE                     | TY (OEM)   | 5,280.00              |
|              | -CDBG Grant A                    |  |                       |
|              | BG Gafney Hon<br>6600 CDFA       | ne<br>CDBG Grant Administration - Gafney Home - Sep-Oct 2023                                   | 1,023.83              |

## **Strafford Regional Planning Commission** Income by Customer October 2023

| Date                                 | Name   | Memo  | Amount                              |
|--------------------------------------|--|---|-------------------------------------|
| Total 6602                           | CDBG Gafne   | y Home  | 1,023.83                            |
| Total 6600 CI                        | OFA-CDBG G   | rant Administration   | 1,023.83                            |
|                                      | ing Navigato                                       |   | 9,697.04                            |
|                                      | Housing Navi                                       |   | 9,697.04                            |
| Total 6800 NF                        | Housing Aut  | thority   | 9,697.04                            |
| 7000 ECONO<br>7003 EDA               |  | DPMENT ADMINISTRATION   |                                     |
| 10/31/20 7                           | 000 ECO  | Progress Billing EDD Planning Partnership - October 2023<br>In Kind Match<br>Cash Match                                 | 11,198.08<br>-3,623.79<br>-1,523.05 |
| Total 7003                           | EDA FY22   |   | 6,051.24                            |
| Total 7000 EC                        | CONOMIC DE   | EVELOPMENT ADMINISTRATION   | 6,051.24                            |
| 7100 EPA                             |  |   |                                     |
| 10/01/20 7                           | r <b>nfields 24-28</b><br>'100 EPA:7<br>'100 EPA:7 | Brownfields 24-28 Progress Billing - Jul-Sept 2023 Pre Award Costs<br>Brownfields 24-28 Progress Billing - October 2023 | 9,407.44<br>1,028.51                |
| Total 7111                           | Brownfields 2                                      | 4-28  | 10,435.95                           |
| Total 7100 EF                        | PA   |   | 10,435.95                           |
| 8000 DOT UP                          |  |   |                                     |
| 8002 UPW<br>10/31/20 8<br>10/31/20 8 | 8000 DOT   | Progress Billing - UPWP - October 2023<br>10% Matching Funds  | 44,737.88<br>-4,473.79              |
| Total 8002                           | UPWP 24-25   |   | 40,264.09                           |
| Total 8000 DO                        | OT UPWP  |   | 40,264.09                           |
| OTAL                                 |  |   | 124,197.34                          |

|                                     | Jul - Oct 23 | Budget     | \$ Over Budget |  |
|-------------------------------------|--------------|------------|----------------|--|
| linary Income/Expense               |              |            |                |  |
| Income                              |              |            |                |  |
| 2000 SRPC Membership Dues           | 46,274.15    | 46,274.15  | 0.00           |  |
| SRPC Revenue                        |              |            |                |  |
| Municipal and NonProfit Revenue     |              |            |                |  |
| 3507 FAR HOP Grant                  | 38,889.56    | 45,246.64  | -6,357.08      |  |
| 3104 BAR Housing MP Chapter         | 17,232.00    | 9,555.55   | 7,676.45       |  |
| 4704 STR Tax Mapping                | 0.00         | 1,000.00   | -1,000.00      |  |
| 4106 NKT MP Other                   | 0.00         | 8,000.00   | -8,000.00      |  |
| 4105 NKT HOP1 MP Housing            | 0.00         | 5,454.56   | -5,454.56      |  |
| 4104 NKT Tax Maps                   | 0.00         | 666.66     | -666.66        |  |
| 4605 SOM MP and Audit               | 14,438.82    | 22,333.36  | -7,894.54      |  |
| 4403 ROC Rec Chapter                | 7,888.58     | 7,666.64   | 221.94         |  |
| 3501 FAR Circuit Rider              | 15,695.24    | 13,333.36  | 2,361.88       |  |
| 3506 FAR Tax Maps FY23              | 1,008.86     | 1,000.00   | 8.86           |  |
| 4201 NORPlanning Services           | 8,382.60     | 8,333.36   | 49.24          |  |
| 4301 NOT Circuit Rider              | 6,137.20     | 8,333.36   | -2,196.16      |  |
| 4604 SOM Tax Maps FY23              | 0.00         | 666.66     | -666.66        |  |
| 4701 Strafford Circuit Rider        | 12,799.71    | 12,666.64  | 133.07         |  |
| 4703 STR MP Update                  | -0.90        | 0.00       | -0.90          |  |
| 4802 Sanbornville Precinct          | 0.00         | 2,000.00   | -2,000.00      |  |
| 4803 WAK NBRC Union Hotel           | 0.00         | 1,000.00   | -1,000.00      |  |
| 5151 GSCH - Tufts                   | 9,523.64     | 0.00       | 9,523.64       |  |
| 5501 GIS Projects                   | 48.00        | 1.00       | 47.00          |  |
| Total Municipal and NonProfit Reven | 132,790.81   | 147,257.79 | -14,466.98     |  |
| Total SRPC Revenue                  | 132,790.81   | 147,257.79 | -14,466.98     |  |
| Federal Agencies Incl EDD           |              |            |                |  |
| 7111 EPA Brownfields FY24-28        | 10,435.95    | 31,250.00  | -20,814.05     |  |
| 7003 EDD Planning Partnership       | 30,834.63    | 46,666.64  | -15,832.01     |  |
| Total Federal Agencies Incl EDD     | 41,270.58    | 77,916.64  | -36,646.06     |  |
| State Award Revenue                 |              |            |                |  |
| 6802 NHHA Housing Navigator         | 39,889.33    | 43,718.00  | -3,828.67      |  |
| Dept of Bus & Econ Affairs          |              |            |                |  |
| 6004 TBG 24-25                      | 4,434.00     | 3,703.64   | 730.36         |  |
| Total Dept of Bus & Econ Affairs    | 4,434.00     | 3,703.64   | 730.36         |  |
| NHDES                               |              |            |                |  |
| 6305 LSWP NKT SWP 359               | 833.13       | 6,483.36   | -5,650.23      |  |
| 6104 Coastal 24                     | 8,476.06     | 10,000.00  | -1,523.94      |  |
| 6151 Project of Special Merit       | 436.28       | 0.00       | 436.28         |  |
| Total NHDES                         | 9,745.47     | 16,483.36  | -6,737.89      |  |

|  | Jul - Oct 23   | Budget   | \$ Over Budget  |
|--|--|--|---|
| UNH 5209 UNH PREPA-SOM NAT RES MP 5208 UNH PREPA-LEE NRI 5207 UNH-PREPA DOV NRI 5206 UNH-GREAT BAY ADAPTS                  | 0.00<br>0.00<br>0.00<br>0.00                                 | 7,200.00<br>6,743.36<br>6,743.36<br>1,666.64                 | -7,200.00<br>-6,743.36<br>-6,743.36<br>-1,666.64                    |
| Total UNH  | 0.00   | 22,353.36  | -22,353.36  |
| CDFA<br>6601 CDBG Grant  | 3,209.45   | 1,333.36   | 1,876.09  |
| Total CDFA   | 3,209.45   | 1,333.36   | 1,876.09  |
| Pre-Disaster Mitigation<br>6503 BRIC21 MAD NOR ROC<br>6502 BRIC20  | 0.00<br>17,490.00  | 10,666.64<br>4,655.64  | -10,666.64<br>12,834.36   |
| Total Pre-Disaster Mitigation  | 17,490.00  | 15,322.28  | 2,167.72  |
| Total State Award Revenue  | 74,768.25  | 102,914.00   | -28,145.75  |
| MPO Revenue<br>NH DOT<br>8002 UPWP 24-25<br>8101 COAST/CMAQ  | 173,702.11<br>1,448.81                                       | 235,169.64<br>2,666.64                                       | -61,467.53<br>-1,217.83   |
| Total NH DOT   | 175,150.92   | 237,836.28   | -62,685.36  |
| Total MPO Revenue  | 175,150.92   | 237,836.28   | -62,685.36  |
| Contra Income Cash Match Cash Match CommuteSmart Cash Match GSCH Coastal Cash Match LSWP Cash Match                        | -160.99<br>-1,578.15<br>-1,532.92<br>-39.67                  | -666.64<br>0.00<br>-833.36<br>-296.64                        | 505.65<br>-1,578.15<br>-699.56<br>256.97                            |
| EDD Cash Match<br>DOT Cash Match   | -4,106.71<br>-17,370.21                                      | -5,833.36<br>-23,517.00                                      | 1,726.65<br>6,146.79  |
| Total Contra Income Cash Match   | -25,992.01   | -31,147.00   | 5,154.99  |
| Contra Income InKind/Soft Match IK BRIC 21 IK BRIC 20 In-Kind Coastal Match IK LSWP In-Kind EDD Match In-Kind HazMit Match | 0.00<br>0.00<br>-2,344.44<br>0.00<br>-10,411.67<br>-4,372.50 | -2,666.64<br>-1,164.00<br>-4,166.64<br>-779.00<br>-17,500.00 | 2,666.64<br>1,164.00<br>1,822.20<br>779.00<br>7,088.33<br>-4,372.50 |
| Total Contra Income InKind/Soft Match  | -17,128.61   | -26,276.28   | 9,147.67  |

|  | Jul - Oct 23 | Budget       | \$ Over Budget |
|--|--------------|--------------|----------------|
| Total Income   | 427,149.09   | 554,775.58   | -127,626.49    |
| Gross Profit   | 427,149.09   | 554,775.58   | -127,626.49    |
| Expense  |              |              |                |
| Personnel Expenses   |              |              |                |
| Salary and Wages   | 303,997.33   | 332,535.36   | -28,538.03     |
| Payroll Expenses   |              |              |                |
| PFML   | 3,153.27     | 3,005.00     | 148.27         |
| Dental insurance expense                                     | 2,911.63     | 2,461.36     | 450.27         |
| Health incentive   | 379.33       | 3,978.36     | -3,599.03      |
| Health Insurance expense                                     | 44,694.83    | 43,597.64    | 1,097.19       |
| Life Insurance expense                                       | 498.44       | 508.00       | -9.56          |
| LTD Insurance expense  | 279.88       | 279.00       | 0.88           |
| STD insurance expense  | 997.24       | 958.64       | 38.60          |
| Payroll Processing Fees                                      | 1.020.75     | 1.259.36     | -238.61        |
| Pension expense  | 8,189.86     | 9,761.36     | -1,571.50      |
| Unemployment expense   | 830.68       | 743.36       | 87.32          |
| Workers Compensation   | 630.00       | 633.00       | -3.00          |
| Payroll Taxes  | 22,560.41    | 25,743.36    | -3,182.95      |
| Total Payroll Expenses                                       | 86,146.32    | 92,928.44    | -6,782.12      |
| Dues and Subscriptions                                       | 1,666.23     | 1,597.36     | 68.87          |
| Staff Training and Seminars                                  | 2,059.26     | 5,000.00     | -2,940.74      |
| Total Personnel Expenses                                     | 393,869.14   | 432,061.16   | -38,192.02 5   |
| Equipment expense  |              |              |                |
| Copier Maintenance Contract                                  | 991.92       | 1,300.00     | -308.08        |
| Office furniture   |              | ,            |                |
| Computer equipment   | 2.123.75     | 1,000.00     | 1,123.75       |
| Office furniture - Other                                     | 0.00         | 333.36       | -333.36        |
| Total Office furniture                                       |              | <br>1,333.36 | 790.39         |
|  |              |              |                |
| Other Equipment Repair and Cost<br>Equipment Rental & Repair | 0.00         | 166.64       | -166.64        |
| Total Other Equipment Repair and C                           | 0.00         | 166.64       | -166.64        |
| Software expense   |              |              |                |
| ArcInfo/View software  | 1,933.32     | 2,112.64     | -179.32        |
| Office Software  | 3,749.82     | 3,693.36     | 56.46          |
| Total Software expense                                       | 5,683.14     | 5,806.00     | -122.86        |
| Traffic Count Expenses                                       |              |              |                |
| Traffic counting supplies                                    | 112.66       | 0.00         | 112.66         |
| oounting ouppinoo  | =            | 0.00         |                |

|   | Jul - Oct 23                                 | Budget   | \$ Over Budget                                   |
|---|--|--|--|
| Traffic Count Expenses - Other  | 0.00   | 1,000.00   | -1,000.00  |
| Total Traffic Count Expenses  | 112.66                                       | 1,000.00   | -887.34  |
| Total Equipment expense   | 8,911.47                                     | 9,606.00   | -694.53  |
| Fixed Expenses Amortization-Building Insurance  | 9,367.00                                     | 0.00   | 9,367.00   |
| Liability Insurance   | 2,630.00                                     | 2,391.00   | 239.00   |
| Total Insurance   | 2,630.00                                     | 2,391.00   | 239.00   |
| Rent<br>Vehicle Expenses  | 639.57<br>2,354.94                           | 10,000.00<br>3,331.00                            | -9,360.43<br>-976.06                             |
| Total Fixed Expenses  | 16,149.47                                    | 15,722.00  | 427.47 6   |
| Communications Media Outreach Expense Office Telephone System Postage and Delivery Telephone and Internet Website maintenance and updates | 0.00<br>0.00<br>358.21<br>1,393.94<br>396.11 | 333.36<br>388.00<br>133.36<br>1,200.00<br>475.64 | -333.36<br>-388.00<br>224.85<br>193.94<br>-79.53 |
| Total Communications  | 2,148.26                                     | 2,530.36   | -382.10  |
| Administrative<br>Meetings Expense  | -481.47                                      | 1,166.64   | -1,648.11 7                                      |
| Office Expense<br>Office Supplies   | 961.30<br>1,553.37                           | 3,333.36<br>1,333.36                             | -2,372.06<br>220.01                              |
| Printing and Reproduction Professional Fees Accounting, Audit   | 858.68<br>4,000.00                           | 50.00<br>5,333.36                                | 808.68<br>-1,333.36 <sup>8</sup>                 |
| Legal Fees  | 0.00   | 1,333.36   | -1,333.36  |
| Total Professional Fees   | 4,000.00                                     | 6,666.72   | -2,666.72  |
| Travel & Ent  | 3,089.87                                     | 1,666.64   | 1,423.23   |
| Total Administrative  | 10,001.99                                    | 14,216.72  | -4,214.73  |
| Contract Labor<br>IT and Network support<br>Pass Through Expense  | 6,027.00                                     | 9,666.64   | -3,639.64  |
| LEE NRI PREPA Consultant DOV NRI PREPA Consultant Misc Consultants - Contract TBD FAR HOP Consultant                                      | 0.00<br>0.00<br>0.00<br>35,101.25            | 2,000.00<br>2,000.00<br>5,000.00<br>37,691.64    | -2,000.00<br>-2,000.00<br>-5,000.00<br>-2,590.39 |

|   | Jul - Oct 23         | Budget                           | \$ Over Budget                      |
|---|----------------------|----------------------------------|-------------------------------------|
| NHHFA Pass Through Expense<br>EPA Brownfields Consultants<br>NHDOT Consultant | 0.00<br>0.00<br>0.00 | 762.00<br>28,312.64<br>16,666.64 | -762.00<br>-28,312.64<br>-16,666.64 |
| Total Pass Through Expense  | 35,260.18            | 92,432.92                        | -57,172.74                          |
| Total Contract Labor  | 41,287.18            | 102,099.56                       | -60,812.38                          |
| Total Expense   | 472,367.51           | 576,235.80                       | -103,868.29                         |
| Net Ordinary Income   | -45,218.42           | -21,460.22                       | -23,758.20                          |
| Other Income/Expense Other Income Interest Income                             | 55.40                | 33.32                            | 22.08                               |
| Total Other Income  | 55.40                | 33.32                            | 22.08                               |
| Net Other Income  | 55.40                | 33.32                            | 22.08                               |
| Net Income  | -45,163.02           | -21,426.90                       | -23,736.12                          |

## Strafford Regional Planning Commission Profit & Loss Budget vs. Actual

**July through October 2023** 

- 1. Revenue: Differences are mostly attributable to timing of project work performed versus budgeting on an even monthly basis for the months the contract is in effect. Many projects are task-based and cannot be billed until a specified percentage of task completion, which may not coincide with the monthly budget revenue spread. Billing is also contingent upon receipt of contractor invoices for several projects, where SRPC administration of the project is minimal. Also keep in mind that the gross revenue figures include any match requirements for each project.
- 2. Municipal Revenue: The NKT HOP and Master Plan Update contracts went into effect 10/1/23. A partial Notice to Proceed on the NBRC Union Hotel has been granted and the allocation of that partial funding is being confirmed. GSCH Tufts contract end date was 6/30/23. Current year revenue reflects work needed to complete that project, and additional funding has been approved.
- **3.** Federal Agency Revenue: The EPA Brownfields grant started in July, staff has attended the initial training, and obtaining an engineering firm is in process. Brownfields billing did not start until October.
- 4. State Award Revenue: LSWP NKT is a task-based billing, and can only be billed when a task is 50% or 100% complete. The SOM, LEE, and DOV PREPA contract format was changed by UNH in late September. The Great Bay Adapts grant subaward to SRPC was completed in October. The Pre-Disaster Mitigation grants are also task-based billings. Middleton, Nottingham, and Strafford began work in July under the BRIC grant #6502 funding. Work started on the new BRIC #6503 funding mid-October.
- **5.** Personnel: Salaries and Wages were spread evenly over the 12 month period. Actual utilization of interns may not coincide with the monthly budgeting of these salaries. In addition, staff utilizing paid family and medical leave has resulted in decreased actual wages paid. Health Incentive expenses were spread evenly over the 12 month period, but are typically paid out at fiscal year-end or when an employee leaves. Health benefits and Pension expense were estimated and may not reflect actual staff utilization.
- **6.** Fixed Expense: See Profit and Loss note, Amortization.
- 7. Meeting Expense: Actual reflects transfer of PayPal funds for FY22 and FY23 Annual Meeting attendance fees received.
- 8. Accounting and Audit: A new firm is conducting the FY23 audit at a lower cost than originally projected.
- 9. Travel: Expenses are spread evenly over the 12 months. Actual expenses reflect normal travel and staff attendance at the EPA Brownfield Conference, including lodging and airfare.
- 10. Pass Through Expenses: These expenses are contingent upon receipt of contractor invoices. Costs are distributed evenly over the course of the year and may not agree with the timing of actual costs, invoices received, or actual contract start dates.

### **Strafford Regional Planning Commission**

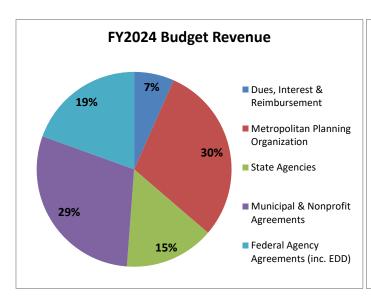
DRAFT Mid Year FY 2024 Amended Budget

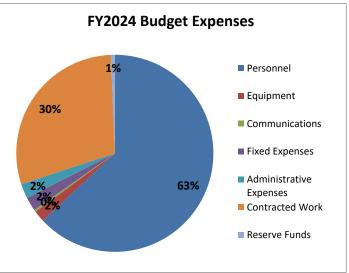
### **Summary Table**

|                                      | FY24*     | FY24 Mid Year |            |
|--------------------------------------|-----------|---------------|------------|
|                                      | Revenue   | Revenue       | Net Change |
| Dues, Interest & Reimbursement       | 139,422   | 139,422       | 0          |
| Metropolitan Planning Organization   | 640,958   | 619,458       | (21,500)   |
| State Agencies                       | 320,873   | 311,310       | (9,563)    |
| Municipal & Nonprofit Agreements     | 486,241   | 613,319       | 127,078    |
| Federal Agency Agreements (inc. EDD) | 480,750   | 407,394       | (73,356)   |
| Total                                | 2.068.245 | 2.090.903     | 22.658     |

|                         | Expenses  | Expenses  | Net Change |
|-------------------------|-----------|-----------|------------|
| Personnel               | 1,293,176 | 1,313,760 | 20,584     |
| Equipment               | 38,518    | 38,615    | 97         |
| Communications          | 7,591     | 7,591     | 0          |
| Fixed Expenses          | 47,166    | 47,166    | 0          |
| Administrative Expenses | 45,650    | 50,000    | 4,350      |
| Contracted Work         | 614,798   | 614,075   | (723)      |
| Reserve Funds           | 5,000     | 13,000    | 8,000      |
| Total                   | 2,051,901 | 2,084,208 | 32,307     |
| Net Deficit/Surplus     | 16,344    | 6,695     | (9,649)    |

<sup>\*</sup>Based on FY2024 adopted budget





| Strafford Regional Planning Commission                 |  |                              |                           |                                 |                                 |                           |     |            |          |
|--|--|------------------------------|---------------------------|---------------------------------|---------------------------------|---------------------------|-----|------------|----------|
|  | FY2024 DRAFT Mid Year Budget Amendment Revenue |                              |                           |                                 |                                 |                           |     |            |          |
| FY2024 REVENUES  | FY 24 Adopted<br>Revenue                       | Funding<br>Source<br>Revenue | Internal<br>Dues<br>Match | Outside<br>Source Soft<br>Match | Outside<br>Source Cash<br>Match | Net<br>Outside<br>Funding |     | Net Change | % Change |
| Total  | 2,068,245                                      | 2,092,668                    | 109,517                   | 62,611                          |                                 | 2,090,903                 |     | 22,658     | 1.1%     |
| Dues, Interest & Reimbursements                        | 139,422  | 139,422                      | 0                         | 0                               | 0                               | 139,422                   | 7%  | 0          | 0.0%     |
| 2000 Municipal Dues (minus BRK)                        | 138,822  | 138,822                      | 0                         | 0                               | 0                               | 138,822                   |     | 0          | 0.0%     |
| 0000 Interest  | 100  | 100                          | 0                         | 0                               | 0                               | 100                       |     | 0          | 0.0%     |
| 0000 Health Trust reward/reimbursement                 | 500  | 500                          | 0                         | 0                               | 0                               | 500                       |     | 0          | 0.0%     |
| 0000 Misc Revenue                                      | 0  | 0                            | 0                         | 0                               | 0                               | 0                         |     | 0          | -        |
| Municipal & Nonprofit Service Agreements               | 486,241  | 613,319                      | 6,235                     | 0                               | 0                               | 613,319                   | 29% | 127,078    | 26.1%    |
| 3104 Barrington Housing Master Plan Chapter            | 21,500   | 22,330                       | 0                         | 0                               |                                 | 22,330                    |     | 830        | 3.9%     |
| 3501 Farmington Town Planner Services                  | 40,000   | 60,000                       | 0                         | 0                               | 0                               | 60,000                    |     | 20,000     | 50.0%    |
| 3506 Farmington Tax Maps                               | 1,000  | 1,000                        | 0                         | 0                               | 0                               | 1,000                     |     | 0          | 0.0%     |
| 3507 Farmington RT11 Audit and Regulatory Change       | 135,740  | 135,740                      | 0                         | 0                               | 0                               | 135,740                   |     | 0          | 0.0%     |
| 3903 Milton Nitrogen Removal Plan (CWSRF)              | 50,000   | 40,000                       | 0                         | 0                               | 0                               | 40,000                    |     | (10,000)   | -20.0%   |
| 410X Newmarket Tax Maps                                | 1,000  | 1                            | 0                         | 0                               | 0                               | 1                         |     | (999)      | -99.9%   |
| 4105 Newmarket Housing & Demographics HOP Grant        | 24,000   | 24,500                       | 0                         | 0                               | 0                               | 24,500                    |     | 500        | 2.1%     |
| 4106 Newmarket Comprehensive Master Plan Update        | 20,000   | 20,000                       | 0                         | 0                               | 0                               | 20,000                    |     | 0          | 0.0%     |
| 4107 Newmarket Form Based Code                         |  | 92,500                       | 0                         | 0                               | 0                               | 92,500                    |     | 92,500     | -        |
| 4201 Northwood Technical Services                      | 25,000   | 25,000                       | 0                         | 0                               | 0                               | 25,000                    |     | 0          | 0.0%     |
| 4301 Nottingham Town Planner Services                  | 25,000   | 25,000                       | 0                         | 0                               | 0                               | 25,000                    |     | 0          | 0.0%     |
| 4403 Rochester Recreation Master Plan                  | 23,000   | 24,200                       | 4,355                     | 0                               | 0                               | 24,200                    |     | 1,200      | 5.2%     |
| 4404 Rochester Strategic Plan RFP Writing              |  | 4,928                        | 0                         | 0                               | 0                               | 4,928                     |     | 4,928      | -        |
| 4606 Somersworth Tax Maps                              | 1,000  | 1,686                        | 0                         | 0                               | 0                               | 1,686                     |     | 686        | 68.6%    |
| 4605 Somersworth Master Plan and Audit                 | 67,000   | 74,000                       | 0                         | 0                               | 0                               | 74,000                    |     | 7,000      | 10.4%    |
| 4701 Strafford Town Planner Services                   | 38,000   | 38,000                       | 0                         | 0                               | 0                               | 38,000                    |     | 0          | 0.0%     |
| 4704 Strafford Tax Maps                                | 1,000  | 693                          | 0                         | 0                               | 0                               | 693                       |     | (308)      | -30.8%   |
| 4801 Wakefield Contract Planner                        | 0  | 5,400                        | 0                         | 0                               | 0                               | 5,400                     |     | 5,400      | -        |
| 4802 Sanbornville Precinct NBRC Grant Admin            | 2,000  | 0                            | 0                         | 0                               | 0                               | 0                         |     | (2,000)    | -100.0%  |
| 4803 Wakefield NBRC Grant Admin (Union Hotel)          | 3,000  | 1,500                        | 0                         | 0                               | 0                               | 1,500                     |     | (1,500)    | -50.0%   |
| 5002 NHARPC Administration                             | 8,000  | 8,000                        | 0                         | 0                               | 0                               | 8,000                     |     | 0          | 0.0%     |
| 5151 CHAT/Tufts Health Plan Foundation - Healthy Aging | 0  | 8,840                        | 1,880                     | 0                               | 0                               | 8,840                     |     | 8,840      | -        |
| 5501 GIS projects (small billable projects)            | 1  | 1                            | 0                         | 0                               | 0                               | 1                         |     | 0          | 0.0%     |

| FY2024 DRAFT Mid   |                          |                   |               |                      | Mid Year Budget Amendment Revenue |                    |      |            |          |
|--|--------------------------|-------------------|---------------|----------------------|-----------------------------------|--------------------|------|------------|----------|
|  | EV 04 4 1                | Funding           | Internal      | Outside              | Outside                           | Net                |      |            |          |
| FY2024 REVENUES  | FY 24 Adopted<br>Revenue | Source<br>Revenue | Dues<br>Match | Source Soft<br>Match | Source Cash<br>Match              | Outside<br>Funding |      | Net Change | % Change |
| Federal Agency Agreements (including EDD)                  | 480,750                  | 407,394           | 16,578        | 31,703               | 0                                 | 407,394            | 19%  | (73,356)   | -15.3%   |
| U.S. Dept of Economic Development Administration           |                          |                   |               |                      |                                   |                    |      |            |          |
| 7003 EDD Planning Partnership                              | 70,000                   | 64,644            | 16,271        | 31,703               |                                   | 64,644             |      | (5,356)    | -7.7%    |
| U.S. Environmental Protection Agency                       |                          |                   |               |                      |                                   |                    |      |            |          |
| 7111 Brownfields Community Assessment FY24-28              | 93,750                   | 93,750            | 0             | 0                    |                                   | 93,750             |      | 0          | 0.0%     |
| U.S. Department of Housing and Urban Development           |                          |                   |               |                      |                                   |                    |      |            |          |
| 7201 HUD EDI CDS - Regional Plans                          | 317,000                  | 237,500           | 0             | 0                    | 0                                 | 237,500            |      | (79,500)   | -25.1%   |
| U.S. Department of Agriculture - Rural Development         |                          |                   |               |                      |                                   |                    |      |            |          |
| 7301 USDA RD- Farmington & Milton Town Facilities Studies  |                          | 11,500            | 307           | 0                    | 0                                 | 11,500             |      | 11,500     | -        |
| State Agreements   | 320,873                  | 313,075           | 3,500         | 30,908               | 0                                 | 311,310            | 15%  | (9,563)    | -3.0%    |
| Dept of Business and Economic Affairs                      |                          |                   |               | · ·                  |                                   |                    |      |            |          |
| 6004 Targeted Block Grant                                  | 11,111                   | 11,111            | 0             | 0                    | 0                                 | 11,111             |      | 0          | 0.0%     |
| Dept of Environmental Services                             |                          |                   |               |                      |                                   |                    |      |            |          |
| 6104 Coastal Grant 2024                                    | 15,000                   | 15,000            | 2,500         | 12,500               | 0                                 | 15,000             |      | 0          | 0.0%     |
| 6151 Project of Special Merit - FloodSmart Seacoast        | ·                        | 1,765             |               |                      |                                   |                    |      |            |          |
| 6152 Coastal Resilience Grant Newmarket Riverfront Plan    | 18,650                   | 18,650            | 0             | 0                    | 0                                 | 18,650             |      | 0          | 0.0%     |
| 6305 Source Water Protection- NKT OS Plan                  | 16,223                   | 18,223            | 1,000         | 2,337                |                                   | 18,223             |      | 2,000      | 12.3%    |
| University of New Hampshire                                |                          |                   |               |                      |                                   |                    |      |            |          |
| 5206 Great Bay Adapts                                      | 5,000                    | 5,000             | 0             | 0                    | 0                                 | 5,000              |      | 0          | 0.0%     |
| 5207 PREPA Grant-Dover NRI                                 | 20,230                   | 18,730            | 0             | 0                    | 0                                 | 18,730             |      | (1,500)    | -7.4%    |
| 5208 PREPA Grant-Lee NRI                                   | 20,230                   | 18,730            | 0             | 0                    | 0                                 | 18,730             |      | (1,500)    | -7.4%    |
| 5209 PREPA Grant-Somersworth Nat Res MP                    | 21,600                   | 15,000            | 0             | 0                    | 0                                 | 15,000             |      | (6,600)    | -30.6%   |
| NH Community Development Finance Authority                 |                          |                   |               |                      |                                   |                    |      |            |          |
| 6601 CDBG Grant Adminisration (CAPSC Homeless Shelter)     | 0                        | 0                 | 0             | 0                    | 0                                 | 0                  |      | 0          | -        |
| 6602 CDBG Grant Administration (ROC Gafney Home)           | 4,000                    | 6,500             | 0             | 0                    | 0                                 | 6,500              |      | 2,500      | 62.5%    |
| 6603 Transformative Planning Grant                         | 10,000                   | 5,000             | 0             | 0                    | 0                                 | 5,000              |      | (5,000)    | -50.0%   |
| NH Housing Finance Authority                               |                          |                   |               |                      |                                   |                    |      |            |          |
| 6801 InvestNH Housing Navigator Grant                      | 131,154                  | 131,154           | 0             | 0                    | 0                                 | 131,154            |      | 0          | 0.0%     |
| Department of Safety Homeland Security                     |                          |                   |               |                      |                                   |                    |      |            |          |
| 6501 HazMit Plans PDM19- BAR,NDU,ROL,SOM (FY 22-23)        | 0                        | 675               | 0             | 225                  | 0                                 | 675                |      | 675        | -        |
| 6502 HazMit Plans BRIC20-DUR, MID, MIL, NOT, STR (FY23-24) | 10,475                   | 22,937            | 0             | 7,646                | 0                                 | 22,937             |      | 12,462     | 119.0%   |
| 6503 HazMit Plans BRIC21-MAD, NOR, ROC                     | 24,000                   | 18,000            | 0             | 6,000                | 0                                 | 18,000             |      | (6,000)    | -25.0%   |
| 6504 HazMit Plans 4516-DOV, FAR, NKT                       | 13,200                   | 6,600             | 0             | 2,200                | 0                                 | 6,600              |      | (6,600)    | -50.0%   |
| Metropolitan Planning Organization Agreements              | 640,958                  | 619,458           | 83,204        | 0                    | 0                                 | 619,458            | 30%  | (21,500)   | -3.4%    |
| Dept of Transportation                                     |                          |                   |               |                      |                                   |                    |      |            |          |
| 8001 UPWP Federal Highways & Transit                       | 634,958                  | 614,958           | 68,329        | 0                    | 0                                 | 614,958            |      | (20,000)   | -3.1%    |
| 8101 COAST CommuteSmart Seacoast                           | 6,000                    | 4,500             | 1,125         | 0                    | 0                                 | 4,500              |      | (1,500)    | -25.0%   |
| 8102 Safe Streets for All MPO Partnership                  | 0                        | 0                 | 13,750        | 0                    | 0                                 | 0                  |      | 0          | -        |
|  |                          |                   |               |                      |                                   |                    | 100% |            |          |

12/14/2023

|   |                |        |             |     | Net     |          |
|---|----------------|--------|-------------|-----|---------|----------|
| FY2024 EXPENSES                                 | FY2024 Adopted | Budget | FY2024 Budg | get | Change  | % Change |
| Total   | 2,051,900      |        | 2,084,208   |     | 32,308  | 1.6%     |
| PERSONNEL                                       | 1,293,176      | 69%    | 1,313,760   | 63% | 20,584  | 1.6%     |
| Salaries and Hourly Wages                       | 997,606        |        | 1,018,140   |     | 20,534  | 2.1%     |
| Payroll Taxes                                   | 77,230         |        | 78,678      |     | 1,448   | 1.9%     |
| Payroll Processing - QuickBooks                 | 3,778          |        | 3,778       |     | 0       | 0.0%     |
| Health Insurance                                | 130,793        |        | 129,181     |     | (1,612) | -1.2%    |
| Dental Insurance                                | 7,384          |        | 8,321       |     | 937     | 12.7%    |
| Life Insurance                                  | 1,524          |        | 1,524       |     | 0       | 0.0%     |
| Shorterm Disability                             | 2,876          |        | 2,876       |     | 0       | 0.0%     |
| Longterm Disability                             | 837            |        | 837         |     | 0       | 0.0%     |
| Paid Family Medical Leave                       | 6,010          |        | 6,102       |     | 92      | 1.5%     |
| FSA Fees  | 0              |        | 0           |     | 0       |          |
| Health Incentives                               | 11,935         |        | 10,334      |     | (1,600) | -13.4%   |
| SIMPLE IRA Pension                              | 29,284         |        | 30,069      |     | 786     | 2.7%     |
| Worker's Compensation                           | 1,899          |        | 1,899       |     | 0       | 0.0%     |
| Unemployment Insurance                          | 2,230          |        | 2,230       |     | 0       | 0.0%     |
| Staff Training & Workshops                      | 15,000         |        | 15,000      |     | 0       | 0.0%     |
| Professional Dues: AMPO, NHARPC, NHPA, APA, NHI | 4,792          |        | 4,792       |     | 0       | 0.0%     |
| EQUIPMENT                                       | 38,518         | 3%     | 38,615      | 2%  | 97      | 0.3%     |
| GIS Software                                    | 6,338          |        | 6,338       |     | 0       | 0.0%     |
| Transpo Software Maintenance: TransCAD          | 1,500          |        | 1,500       |     | 0       | 0.0%     |
| Office Software: Maintenance, purchase          | 11,080         |        | 11,177      |     | 97      | 0.9%     |
| INRIX Database for Transportation Planning      | 8,200          |        | 8,200       |     | 0       | 0.0%     |
| Traffic Count Supplies and Repair               | 3,000          |        | 3,000       |     | 0       | 0.0%     |
| Equipment Rental and Repair                     | 500            |        | 500         |     | 0       | 0.0%     |
| Copier Maintenance Contract                     | 3,900          |        | 3,900       |     | 0       | 0.0%     |
| Computers and Peripherals                       | 3,000          |        | 3,000       |     | 0       | 0.0%     |
| Office Furniture                                | 1,000          |        | 1,000       |     | 0       | 0.0%     |
| COMMUNICATIONS                                  | 7,591          | 2%     | 7,591       | 0%  | 0       | 0.0%     |
| Postage and Delivery                            | 400            |        | 400         |     | 0       | 0.0%     |
| Office Phone System                             | 1,164          |        | 1,164       |     | 0       | 0.0%     |
| Internet and Phone Service                      | 3,600          |        | 3,600       |     | 0       | 0.0%     |
| Website Design and Maintenance                  | 1,427          |        | 1,427       |     | 0       | 0.0%     |
| Media Outreach Activities                       | 1,000          |        | 1,000       |     | 0       | 0.0%     |

| FY2024 EXPENSES                                      | FY2024 Adopted | Budget | FY2024 Budg | get  | Net<br>Change | % Change |
|--|----------------|--------|-------------|------|---------------|----------|
| FIXED EXPENSES                                       | 47,166         | 5%     | 47,166      | 2%   | 0             | 0.0%     |
| Property & Liability                                 | 7,173          |        | 7,173       |      | 0             | 0.0%     |
| Office Vehicle Lease and Maintenance                 | 9,993          |        | 9,993       |      | 0             | 0.0%     |
| Rent   | 30,000         |        | 30,000      |      | 0             | 0.0%     |
| ADMINISTRATIVE EXPENSES                              | 45,650         | 1%     | 50,000      | 2%   | 4,350         | 9.5%     |
| Printing   | 150            |        | 1,500       |      | 1,350         | 900.0%   |
| Audit and Accounting Services                        | 16,000         |        | 16,000      |      | 0             | 0.0%     |
| Legal  | 4,000          |        | 4,000       |      | 0             | 0.0%     |
| Office and Mapping Supplies                          | 4,000          |        | 4,000       |      | 0             | 0.0%     |
| Office Expense                                       | 10,000         |        | 10,000      |      | 0             | 0.0%     |
| Meeting Expenses (Meetings and Meeting Notices)      | 3,500          |        | 3,500       |      | 0             | 0.0%     |
| Travel   | 5,000          |        | 8,000       |      | 3,000         | 60.0%    |
| Library & Subscriptions: NH Planning Books           | 2,500          |        | 2,500       |      | 0             | 0.0%     |
| Bank Fees  | 0              |        | 0           |      | 0             |          |
| HealthTrust Employee Health Rewards                  | 500            |        | 500         |      | 0             | 0.0%     |
| OUTSOURCED CONTRACTS                                 | 614,798        | 20%    | 614,075     | 29%  | (723)         | -0.1%    |
| 1000 IT Services                                     | 29,000         |        | 35,000      |      | 6,000         | 20.7%    |
| 3507 Far RT11 Audit & Regs Consultant Team           | 113,075        |        | 113,075     |      | 0             | 0.0%     |
| 3903 MIL CWSRF Consulting Engineer                   | 37,500         |        | 30,000      |      | (7,500)       | -20.0%   |
| 4107 Newmarket Form Based Code Consultant            |                |        | 73,000      |      | 73,000        |          |
| Architect, Landscape Architect, Engineer Consultant  | 15,000         |        | 0           |      | (15,000)      | -100.09  |
| 5207 PREPA Grant-Dover NRI Environmental Consul      | 6,000          |        | 6,000       |      | 0             | 0.09     |
| 5208 PREPA Grant-Lee NRI Environmental Consultar     | 6,000          |        | 6,000       |      | 0             | 0.0%     |
| 6152 Coastal Resilience Grant (NKT) Landscape Arch   | 4,000          |        | 4,000       |      | 0             | 0.0%     |
| 6801 InvestNH Housing Navigator Direct Costs         | 2,286          |        | 0           |      | (2,286)       | -100.0%  |
| 7111 EPA Brownfields QEP                             | 84,938         |        | 78,000      |      | (6,938)       | -8.2%    |
| 7201 HUD EDI CDS Regional Plans - RPC Pass Throug    | 267,000        |        | 200,000     |      | (67,000)      | -25.1%   |
| 7301 USDA RD FAR & MIL Town Facilties Consultant     |                |        | 5,250       |      |               |          |
| 8002 Contract Transportation Support (UPWP)          | 40,000         |        | 40,000      |      | 0             | 0.0%     |
| 8002 Contract Title VI/Environmental Justice Support | 10,000         |        | 10,000      |      | 0             | 0.0%     |
| 8102 Safe Streets for All                            | 0              |        | 13,750      |      | 13,750        |          |
| RESERVE FUND CONTRIBUTION                            | 5,000          | 0%     | 13,000      | 1%   | 8,000         | 160.0%   |
|  |                | 100%   |             | 100% |               |          |



December 15, 2023

William Watson, Administrator NH Department of Transportation Bureau of Planning and Community Assistance 7 Hazen Drive Concord, NH 03302

RE: December 2023 Minor Revisions to the 2023-2026 TIP

Dear Mr. Watson:

The Strafford Regional Planning Commission (SRPC) staff has received a request to approve the December 2023 Minor Revisions to Strafford Metropolitan Planning Organization's approved 2023-2026 Transportation Improvement Program (TIP).

The following information is in the Strafford MPO Prospectus that was revised and adopted on January 19, 2018, at the Strafford MPO Policy Committee Meeting:

In the Strafford MPO the Executive Director has the authority to review Administrative Modification and/or Informational Revisions. The Executive Director may request the advice of members of the MPO Technical Advisory Committee to complete this review. The Executive Director may make recommendations to the Executive Committee for their concurrence or non-concurrence with Administrative Modifications and/or Informational revisions and for a procedural change from Administrative Modification and/or Informational Revisions to Amendment. The Executive Director will issue a letter to the NHDOT indicating their decision. Copies of these letters will be provided to members of the TAC and MPO.

The Executive Director recommends the approval of the following Administrative Modifications to the 2023-2026 TIP as proposed.

Sincerely,

Jennifer Czysz, AICP Executive Director



150 Wakefield Street, Suite 12, Rochester, NH 03867



### **December 2023 TIP Minors Table of Contents**

Funding Changes

Dover, NH - South Berwick, ME 41433

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## 2023 - 2026 SRPC Transportation Improvement Program Decmeber 2023 Minors

### 12/8/2023

Please refer to the 2023 - 2026 TIP document and project listing for detailed COAST transit funding information. NHDOT groups federal funding for statewide public transit in large programs (e.g. FTA 5307); MPOs and RPCs track funding for individual transit providers and projects. Strafford MPO is currently updating its project database and will be incorporating individual project funding for final publication of the 2023 - 2026 TIP.

### DOVER, NH - SOUTH BERWICK, MAINE 41433

Towns: DOVER

Road: Gulf Road

Scope: Address Red List bridge carrying Gulf Road over Salmon Falls River between Dover and South

Berwick

Acronyms:

### **Approved Funding**

|      |                |             |     |       |             |             | 1.1.     |
|------|----------------|-------------|-----|-------|-------------|-------------|----------|
|      | Total          | Other       |     | State | Federal     | Fiscal Year | Phase    |
| 940  | \$107          | \$51,400    | \$0 |       | \$56,540    | 2024        | PE       |
| .868 | <b>\$22</b> 3  | \$106,604   | \$0 |       | \$117,264   | 2025        | PE       |
| .883 | \$2,901        | \$1,381,849 | \$0 |       | \$1,520,034 | 2026        | CON      |
|      |                |             |     |       |             | Funding     | Proposed |
|      | Total          | Other       |     | State | Federal     | Fiscal Year | Phase    |
| 940  | \$107          | \$51,400    | \$0 |       | \$56,540    | 2024        | PE       |
| .880 | \$215          | \$102,800   | \$0 |       | \$113,080   | 2025        | PE       |
| ,345 | <i>\$2,798</i> | \$1,332,545 | \$0 |       | \$1,465,800 | 2026        | CON      |

Change Notes

**Funding Sources** 

**FHWA** 

NHDOT Description of Changes

STBG-50 to 200K

SRPC Notes

Inflation

STBG-5 to 200K

**BRGBIL** 

**NHDOT** 

**Toll Credit** 

**OTHER** 

Maine